

MAKE IT 100% RED CROSS MEMBERSHIP

GENERAL LIBRARY  
DEC 21 1918  
UNIV. OF MICH.

THE

# Publishers' Weekly

THE AMERICAN  
BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular

[ESTABLISHED 1852.]

Published by R. R. BOWKER COMPANY, R. R. BOWKER, *President and Treasurer*, J. A. HOLDEN, *Secretary*

PUBLICATION OFFICE, 241 WEST 37TH STREET, NEW YORK

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of March 3, 1879. Subscription price, \$5.00 a year.

Vol. XCIV, No. 24 NEW YORK, December 14, 1918 WHOLE No. 2445

## A Great Novel of Womankind

# THE YOUNG DIANA

By MARIE CORELLI

*Author of "The Romance of Two Worlds," "The Life Everlasting,"  
"Innocent," etc.*

The first novel from the hand of this world-celebrated author in a number of years.

Remarkable as her experience was, Diana May was the embodiment of a large part of womankind. A strikingly appealing heroine. Plain spinsterhood loomed before her. So one fine morning as "Miss Graham" she turned up in London en route to Geneva in answer to the strange advertisement of a gentleman engaged in compelling Nature to render obedience. How Diana became a subject for scientific experiment, risked her life to make millions happier, and found thereby the lost scepter of youth and beauty, is the story—humorous, realistic, of surpassing romance.

"Miss Corelli has seldom been more entertaining."

—New York "Evening Globe."

"An amply characteristic work."—New York "World."

"A narration of Life; Life itself, baffling, mysterious, but ever fascinating, as ever present to us all."—Dr. Frank Crane.

12mo. Net, \$1.50

GEORGE H. DORAN COMPANY

Publishers

NEW YORK

*Invaluable Address lists for Publisher and Bookseller*

**READY IN DECEMBER**

# American Library Annual 1917-1918

## *LIST OF CONTENTS*

- A Newly Revised and Complete list of  
The Libraries of the United States and Canada of over  
5000 volumes  
With name of librarian, size of the collection, income, etc.
- A New List of  
The Libraries of Spanish America prepared by Charles  
E. Babcock, librarian of the Pan-American Union, Wash-  
ington, D. C.
- Other Valuable Features are:
  - A record of the bibliographies published in 1917.
  - A list of literary and book-trade periodicals.
  - A full account of all library schools, their teaching corps  
and curriculums.
  - Complete organization data with regard to all library asso-  
ciations and clubs.
  - A record of a public library legislation in 1917.
  - A record of the Library War Service and lists of those  
engaged in this work.

*8vo. Cloth binding. Price \$5.00 net*

**THE PUBLISHERS WEEKLY, 241 West 37th Street, New York**

# PUBLICATIONS OF R. R. BOWKER CO.

Office of THE PUBLISHERS' WEEKLY

## The Publishers' Weekly

Recognized as the representative journal of the publishing and bookselling interests in the United States. Contains full weekly record of American publications, with monthly cumulations; all the news of interest concerning the book trade, lists of "Books Wanted" and "Books for Sale" (an advertising feature which booktrade subscribers may use without charge to the extent of 50 lines per year under each heading), etc., etc. Subscriptions, \$5.00 a year; to foreign countries, \$6.00 a year.

## The Book Review

Reprinted from THE PUBLISHERS' WEEKLY supplements and special numbers and issued in editions of not less than one hundred copies with the dealer's imprint, and constituting a retail bookselling publication to draw trade. Issued for each month of the year excepting July and August. Send for specimen copies and terms.

## The American Educational List

Contains a price-list of the text-books in use in the United States, arranged alphabetically by author's or editor's name, and a detailed subject-index referring from each specific subject to authors of books on that subject. (Published annually.) 8vo, leatherette, 50 cents.

## The Publishers' Trade List Annual

Contains the latest catalogues of upward of 400 American publishers, contributed by themselves and arranged alphabetically by the firm-names, with smaller lists, fully indexed, in the front of the volume. Indispensable to every one who has any interest in the sale or purchase of current books. Large 8vo, cloth, \$3.00.

## American Booktrade Manual, 1918

Containing the Review of the Booktrade, directories of Publishers and Booksellers in the United States, and a list of booksellers in Canada; lists of trade papers and organizations, etc., etc. 8vo, cloth, \$5.00.

## The American Catalog Series

All volumes covering 1876 to 1895 are out of print. 1895-1900. Quarto, half morocco, \$15.00.

1900-1904. Part I. Containing the short title record of five years in a single alphabet. 8vo, half morocco, \$7.50.

Part II. Containing the full title Weekly Record material of THE PUBLISHERS' WEEKLY in a separate alphabet for each year. 8vo, half morocco, \$7.50.

1905-1907. Part I. 8vo, half morocco, .....\$7.50

1905-1907. Part II. 8vo, half morocco, ..... 6.00

1908-1910. 8vo, half morocco, ..... 10.00

## The Library Journal

Chiefly devoted to library economy and bibliography. Published monthly. Subscription, \$4.00 a year; single numbers, 35 cents.

## The American Library Annual (Succeeding the Annual Library Index)

Volumes for 1911-12, 1912-13, 1913-14, 1914-15, 1915-16, 1916-17, and 1917-18, 8vo, cloth, \$5.00 each.

## English Catalogue of Books (Annual)

Containing a complete list of all the books published in Great Britain and Ireland in the calendar year, with index to subjects. 8vo, cloth, \$2.00.

## Reference Catalogue of Current Literature, 1913 (Latest issued)

(London, J. Whitaker & Sons, Ltd.) 3 vols., bound in half leather, \$6.

## Directory of Book Publishers

in the United States (in American Booktrade Manual. \$5).

## Directory of Booksellers

in the principal towns of the United States and Canada (in "The American Booktrade Manual." \$5.00).

## Private Book Collectors in the United States

A list of 2300 names, with each collector's specialties mentioned. Limited to 250 numbered copies. 8vo, cloth, \$10.00.

## Directory of Public Libraries

in the United States and Canada, with data concerning over 3,500 of the more important ones (in "The American Library Annual," 1917-18, \$5.00).

## The Profession of Bookselling

A handbook of practical hints for the apprentice and bookseller. By A. GROWOLL, late managing-editor of THE PUBLISHERS' WEEKLY. Three parts 8vo, boards, each, \$2.00; complete in one volume, half leather, \$7.50.

## State Publications

A provisional list of the official publications of the several States of the United States from their organization. Compiled under the editorial direction of R. R. BOWKER. Part 1: New England States. Part 2: North Central States. Part 3: Western States and Territories. Part 4: Southern States. The four parts bound in one vol., half morocco, \$12.00; the four parts, in paper covers, \$10.00 for the set. (Not sold separately.)

## Publications of Societies

A provisional list of the publications of American scientific, literary and other societies, from their organization. Compiled under the editorial direction of R. R. BOWKER. Schedules nearly 1000 societies issuing publications, and gives title-entries of all their publications, as far as data could be obtained from the societies and from libraries. 8vo, paper, \$2.50.

241 W. 37th ST. R. R. BOWKER CO. NEW YORK



*Sales From All Over The Country Indicate The  
Popularity Of These Books For Gifts*

## THE PEAK OF THE LOAD

By Mildred Aldrich

*Author of "On the Edge of the War Zone," etc.*

The author of *A HILLTOP ON THE MARNE* tells of the waiting months on her Hilltop from the entrance of the Stars and Stripes to the second victory on the Marne. She saw the coming of our boys and watched them go over the Hilltop to battle, and what she has to tell us is inspiring.

*Net \$1.35*

## THE GERMAN SECRET SERVICE IN AMERICA

By John Price Jones and Paul Merrick Hollister

"Timely for today and valuable for all time is this authoritative and fascinating volume. A book of the highest importance."—*New York Tribune*.

*Illustrated. Net \$2.00*

## THE GOLDEN TREASURY OF MAGAZINE VERSE

Edited by William Stanley Braithwaite

"A remarkably fine collection of the best poetry that has been published in American magazines. To one who loves poetry the volume will be most welcome, for in it he will find many a gem which otherwise never would have met his sight."—*New York Herald*.

*Net \$2.00*

## FROM BASEBALL TO BOCHES

By H. C. Witwer

"The one unquestionably best book of war humor. It's a wonder."—HENRY BLACKMAN SELL in the *Chicago Daily News*.

*Illustrated. Net \$1.35*

## LITTLE FOLKS' ANNUAL

For Youngest Readers, Little Listeners and Lookers at Pictures. Mothers and fathers and big sisters who have to rack their brains for wonderful bedtime stories have pronounced this book a treasure.

*Illustrated. \$1.25*

Publishers: SMALL, MAYNARD & COMPANY

Boston



## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

December 14, 1918

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotations, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

### PRINTING COST INCREASES AS AFFECTING PERIODICALS

THE rise in the cost of periodicals incident to war prices, including increases in paper, printers' wages, supplies and office salaries, has been cumulative since war conditions began, and with the close of 1918, the peace has come, has reached the climax which involves a most serious situation for all periodicals and an impossible situation for some. The difficulty is shared by book publishers, who have refrained from adding to retail prices more than was absolutely necessary and whose record in this respect is highly creditable—for in no business has there been less profiteering. The prices of books, however, can more easily be raised to cover increased costs than prices on periodicals.

Paper, more than doubled in price during the war, tho it has slightly fallen, is still twice as high despite a slight drop. Printers' wages have gone up steadily, and the War Labor Board in its recent award has made further substantial increases. Press feeders, who were paid \$17 per week two years ago, had been raised to \$24 and were recently awarded by the War Labor Board \$6 additional, bringing them to \$30 per week, an advance of over 75 per cent. Pressmen, hand compositors and linotype operators, formerly receiving \$27 per week, had been increased, less substantially to \$30 and \$31, and, by last week's award of the War Labor Board, were increased by \$3.60 per week, retroactively from October 21, the beginning of the feeders' strike. There was great dissatisfaction among these classes of mechanics of higher skill that the award of the War Labor Board had been less to them than to feeders, and at the Sunday meeting of the pressmen's union the award was rejected and a claim made for at least

\$6 additional. On review of the case this claim for \$6 has been granted, reaching \$36 and \$37 per week. Unfortunately, the trade agreements between these and the other printing trades unions thus become "scraps of paper," but the employing printers are doing their best to meet the awards.

Printers have no alternative except to pass this increase to publishers, so far as they possibly can, for previous advances in wages and other costs have reduced their margin to the minimum. They face a further dilemma in the fact that the increased cost will necessarily diminish the total of business, and thus increase overhead charges disproportionately. Supplies, as everyone knows, have increased in cost all along the line. Office salaries have also increased, but outside of government employment, in no such proportion as the rise of mechanics' wages, and the increase in the cost of living has not been equalized despite every desire on the part of employers to do justice to salaried employees. They, more than any other class, have faced the difficulties of the war most seriously. The increase of postage, both on first-class and second-class matter, has also been serious, altho it seems probable that the extreme features of the zoning system will be eliminated before the maximum rates go into actual operation, and letter postage is likely to resume the old rate. Altogether, the cost of publishing periodicals has risen under war conditions from twenty-five to fifty per cent. for different classes of periodicals.

Under these circumstances, the dilemma before periodical publishers has been a serious one. Some periodicals have raised subscription rates, but this course is apt to decrease circulation and advertising value, and in our own case, with the belief that a brighter era is opening before the book-trade in which it is desirable to develop closer relations between publishers and retailers new in the field, or those whose small business should develop with good handling into large business, we have decided not to make further advance unless compelled to do so later in the new year. We find it necessary to withdraw the feature of free advertising for subscribers in "Books Wanted" and "Books for Sale" columns but will thus be enabled to keep the price of 10c. per line to subscribers on all such advertising and 15c. a line to non-subscribers.

We are compelled to discontinue the monthly

cumulation feature, which is very costly both in editorial preparation and in typographical work. We shall carefully develop the "Weekly Record" to cover books hitherto included in the monthly but not in the weekly list, and to fill every need for a prompt, complete and adequate record.

It is, of course, evident that even with some reduction of pages from the five thousand, more or less, which we have given to subscribers in recent years, the mere printing cost is much beyond the return from subscriptions and the difference is, of course, met by the substantial and gratifying support of our advertising friends, the publishers. But the rates charged during the past year have not been sufficient to give any margin above editorial and printing costs, while the new advance in printing costs would involve very serious loss. We must, therefore, adopt a new schedule of advertising rates, tho the advance will by no means keep pace with the increased costs or afford the reasonable margin of profit possible under previous conditions. We have decided not to increase the basic rate of \$30 per page in unpreferred positions, so that new publishers and those having few books may not be deterred from making their publications known to the trade thru this channel. Pages in the front advertising section will be advanced \$5 per page to \$40, and in the case of especially desirable positions, to a slightly higher price. We are also adopting a system under which there will be an increase in discount to publishers taking ten, twenty, thirty, forty or fifty pages of advertising within the year, based on contract or on last year's use of advertising pages. These discounts vary from 10 to 30 per cent. from the above prices. Under the new system, which we believe will justify increased patronage by publishers as the trade opportunities of the peace year develop, we hope to make the PUBLISHERS' WEEKLY, thru its advertising pages, the most effective means of maintaining steadfast relations between the manufacturing and selling branches of the book-trade.

The BOOK REVIEW, which is not only printed with the PUBLISHERS' WEEKLY as a supplement, but has its large imprint circulation thru which both publishers and booksellers reach retail book buyers, will not have prices increased either for imprint editions or for advertising. It will be necessary, however, to restrict this publication to thirty-two pages,

with a maximum advertising space of twelve pages, in order to keep the cost in any kind of relation to present prices for imprint editions. This price will not cover the actual cost of duplication, as has been the case in the past, and when changing costs under peace conditions permit, we shall be able to increase the size of the publication.

This publication finds its peculiar value in the fact that it is circulated wholly to those who are known to be book buyers and thus has a value as a book medium that may be confidently reckoned as of many times the value of ordinary magazine circulation.

While the cost conditions set forth above are a serious discouragement to publishing enterprises, whether in books or periodicals, we feel that we are passing thru a period of stringency from which we shall presently emerge with brighter prospects than ever. So we must all take heart, refrain from rocking the boat, make a stout pull all together and look for the brighter days coming, in which we believe the American book-trade, publishing and retail, will develop into a prosperity far beyond previous precedent. There is no such potential book market in the world as in educated America, and it remains for publishing and bookselling enterprise to make the most of it.

## BOOK PRICE MAINTENANCE

THE AMERICAN BOOKSELLER'S ASSOCIATION

William B. Colver, Esq.,  
Chairman Federal Trade Commission,  
Washington, D. C.

Dear Mr. Colver:—

I have read with great pleasure and interest, a synopsis of your report to the Congress regarding "Price Maintenance" as reported in the press this morning.

Allow me to congratulate you most heartily and sincerely on the stand you have taken, which is clear cut and business like, and must be acceptable to every fairminded manufacturer and merchant in the United States. By this vitally important move on your part, and which I hope will culminate in Congress heartily endorsing it—you have lifted a great load of fear and doubt ever present, from the shoulders of every merchant who could never be certain of his present or future, from the remorseless activities of the Price Cutters. I fully believe the accomplishment of this will give a great impetus to all Producers and Retailers the Country over, and aid in the growth and development of Fair Trading in every channel of merchandising.

You may recall that I had the honor conferred on me of being privileged to appear before the Federal Trade Commission November 1, 1917, when you patiently listened to my story of the disastrous results brought on the "Book Trade of the United States" by price cutting methods, and pleading for protection against them.

I desire to take this opportunity of thanking you and your fellow members for your interest and patience in hearing me through.

Thanking you and the Commission on behalf of The Retail Booksellers of the United States for the great step in advance you have taken, and hoping such a law may be speedily enacted, I am, with sincere regards,

CHARLES E. BUTLER, President.



## THE BOOKSTORE'S SPECIAL INTEREST IN PRICE MAINTENANCE

The important recommendations from the Federal Trade Commission, as printed in the PUBLISHERS' WEEKLY December 7th, bring very sharply to the front again the great question of price maintenance, which is so especially important to the American book-trade. The Secretary of the American Fair Trade League has promptly come out in support of these recommendations, saying that "The letter and spirit of the Commission's report to Congress indicate its full sympathy with the legitimate business interests of the country and exactly express the views and aspirations of the American Fair Trade League."

Every effort should now be made by those who have fought so persistently for relief in this matter, in order that this Congress take cognizance of these recommendations. Those who use price cutting as an advertising bait will promptly make the fight on this recommendation as they have done before, and the equity of such legislation must be made plain to the congressmen who might otherwise be moved by the appeal that this means higher prices to the consumer. Careful thought should be given to the statement of the Trade Commission that "The consuming public does not enjoy benefits by unfair price cutting to compensate it for the injuries following demoralization caused by price cutting."

There are very particular reasons why the book-trade has been especially the sufferer from this class of advertising. The price-cutter wishes to establish two things in the mind of the consumer—1st, that his store stands for distinction of merchandise, and 2nd, that it stands for less-than-all-others in price. To establish the last point it is necessary to advertise some things of the fixed price character, but to cut the price on patent medicines no longer adds distinction to the store, and to cut Ingersoll watches seems too commonplace. But books can

be made to emphasize both points.

Let us take a concrete instance: In New York a large uptown department store has carried on a campaign for Christmas trade. It has carried full-page advertisements with very carefully prepared "copy." This "copy" has been illustrated by excellent drawings, and the general effect has been that it was the advertising of the store of character. The "copy," however, has carried no mention of cut prices, with one exception. In one of the November advertisements three departments were especially mentioned, stationery, artist materials, and books. The books were not mentioned by name, but attention was called to the fact that a full stock was always on hand, and everything was sold for ten per cent. less than the price usually charged, that is ten per cent. less than the Fifth Avenue bookstores.

When books are sold at ten per cent. discount thruout the stock, there is a probable gross profit of twenty-five per cent. No department store pretends that it can run its store on an average gross profit of that amount, or, as they usually put it, at an average mark-up of thirty-three per cent. It is quite apparent to those outside the department store, as well as to the merchandise man who watches inside, that the loss in this department must be charged to general publicity as adding to the distinctiveness of the store (as one would charge the cost of an attendant of an automobile entrance), or else the buyer for the book department must be allowed to handle other lines, such as stationery and desk sets, on which there is known to be a very liberal mark-up. We call attention to this special instance merely to show the justice of the contention of the Federal Trade Commission and to bring sharply to the mind of the book publisher and the book retailer that they have a decided interest in the outcome of this movement.

## THE HOME SCHOOL FOR BOOKSELLERS

Will, according to the original announcement, be discontinued for the balance of December, it being considered impossible for booksellers to continue studies during the final weeks of the holiday business.

THE PUBLISHERS' WEEKLY.



### "PUBLISHER, AUTHOR PRINTER"

F. Horace Teall in the *Inland Printer* considers the three factors most prominent in producing literature: publisher, author, and printer. Speaking of printing style and the factors that influence it, he says: William Dean Howells is a great author who early in life was a typesetter, and presumably was supposed to have learned some uniformity of style. When he wrote a book, his printers, who were also his publishers, probably thought best to tell the compositors to 'follow copy' and thus we find in that work "wood pile," "woodpile," and 'wood-pile'—three forms of the same term close together. This is in itself but a slight blemish, of course; but it is enough to convince us that the printers simply reproduced what the author wrote.

All of which leads the present writer to the conclusion that the **authorial grievance** does not lie properly against the printer, but if against any one but himself, against the publisher. The fact of the matter is that the printer is in a commercial business pure and simple, and always was. Never was there a time when any commercial printer would not print anything fit to print just as his customer desired it. Work must be done according to the orders of customers—mainly publishers—and some orders are almost excruciatingly queer too, yet must be complied with.

Our largest publishing firms are the principal controllers of typographical style nowadays, inasmuch as they usually have their work done by commercial printers, who have to obey instructions and spell, or capitalize, or punctuate, as they find it in the copy furnished to them, except when some other procedure is specified. This writing is done by one who has noted closely for many years the work of publishers, printers, and authors and editors, and has found every grade of good and bad among all, but can not suppress the feeling that the most reprehensible evil effect, and the most troublesome, must be attributed ultimately to the publishers. But the years of close observation have also convinced the writer of the futility of mere faultfinding.

There is an increasing tendency among publishers toward a method which promises speciously but really ultimates in literary disaster. One example should be enough. A prominent periodical publisher some years ago issued a small cyclopedia, in which was an index of the place-names on the maps therein. Some young woman clerk made this index, of course, at very little cost. When, eventually, this work was revised and corrected by one technically trained in such work, the index was found to contain parts of the names of places in lines by themselves as separate names and the other parts as other separate names, far away, just because the map lacked room to put the name in one line. Think of making Besses stand as one place and Alpes as another! Many of our best books have equally asinine errors. It is indubitable fact that our publishers are nearly all obsessed

with the false economy of having cheap work done when the best and most truly paying economy demands the best and most scholarly work, no matter how expensive.

We have authors nowadays more than ever before who do not know the technique of literary writing. Many books are written about equal in mere language matters to the college compositions of which Professor Adams Sherman Hill of Harvard complained in his book "Our English" when he said, "Every year Harvard sends out men—some of them high scholars—whose manuscripts would disgrace a boy of twelve." It is fair to say that this was written thirty years ago, and that college conditions have much improved. We have not space for definitive discussion, but will indicate the main point of critical need by the following from Robert H. Fletcher's "Principles of Composition and Literature": "Most persons, including most college students, are far from perfect in spelling, punctuation, grammar, and the simpler principles of rhetoric. Faults in these elementary matters are not to be condoned. They should be disposed of by thorough drill before the student passes on to the higher aspects of composition, in which nothing can be satisfactorily accomplished otherwise." This means that every one who is to become an author should learn first all these and many other elementary things, which invariably are mastered by all great authors. Just one way is possible for attainment of universal satisfaction in the mechanical result of literary work, and that may not always result.

Every author should make his manuscript literally perfect, so that the printer would have only to reproduce exactly what is put before him. Allowance must be made, of course, for occasional correction of something plainly accidental, as, say, a clearly accidental writing of 1789 for 1879, or "Thomas Nelson Page, Ambassador to England," which actually appeared in manuscript instead of "Walter Hines Page." But the authors can not always do such perfect mechanical work, and often need urgently to have a technical expert prepare their manuscript for the printers. Much gain will be found by publishers and authors in having such work done always by those properly qualified, even at a high rate of cost. The gain would come, of course, from the reduction of the printer's bills, which would be lessened greatly by the lessening of the work to be separately charged.

Always the printer has been, and always he will be, eager to make his business pay. His greatest interest is in satisfying his customers and making his bills as large as may be with justice. The basis of this always consists in conforming to copy and charging separately for alterations afterward ordered. A printer who would do otherwise would be foolish. It is high time to drop those old ideas that printers will insist on any system of spelling. Every one of them will spell as he is ordered, and make his customer pay well for all changes.

## THE "ON SALE" SITUATION

## The Consensus of Opinion Among the Book-Trade

The government's effort to find an equitable basis on which to obtain a curtailment of the use of paper by the book publishers will always be remembered as an interesting episode in publishing history, and many will regret that the provisions of the November 1st bulletin should not have had a season of trial in order that the effect of such regulations could be gauged.

The regulations meant in their more important phases;

The restriction of the number of new titles.

The establishment of maximum weights of paper for various sizes of books and the number of words to the page.

The standardizing of paper sizes supplied by mills.

The curtailment of catalogs, circulars, etc.

The elimination of consignment methods of sale.

Before the War Industries Board ceased its functions it had final consultation with the publishers and issued a bulletin of recommendations as printed in the PUBLISHERS' WEEKLY of November 30th. This bulletin withdrew all government restrictions but recommended to the Book-trade the continuance of the minor restriction as to the use of coated paper for jackets and of the very important restriction against the distributing of books by consignment methods.

Such a suggestion from the Board would, of course, have great weight with the trade, tho it has no binding power and can only be kept in force by a general understanding among the publishers.

The PUBLISHERS' WEEKLY has endeavored to find what attitude would be generally assumed by the publishers in this situation.

It seems to be the common opinion that the on sale methods of the book-trade had grown to be a definite burden; that while in some few cases such consignments were justified by good business practice in the more common phases the method was not sufficiently helpful to the retailer to justify the cost to the publishers; *that the majority of leading publishers will embody this on sale restriction in their selling methods for the coming season.*

There are some minor exceptions to the general rule that are mentioned by publishers as open, perhaps, to variation after due discussion, such as sending books to an author's home town or the covering of theatrical tours, but the general attitude is that the War Board recommendation be given a fair tryout.

A few comments on the situation are printed herewith:

FROM HOUGHTON MIFFLIN Co.

There were many points in connection with these regulations which appealed to us not only from an economic point of view but from a practical publishing angle.

The recent tendency of publishers has been to thicken up books unnecessarily by the use of stiff paper. This undoubtedly comes about thru two causes: (1) a desire to make the book large enough to give it a higher price and (2) in order to approximate the format of English books, where light featherweight paper is used. Unfortunately, the

featherweight paper in this country is not as flexible and the result has been to make the volume stiff and ungainly. We, therefore, are distinctly in favor of making the books thinner, especially the novels, provided the prices can be maintained.

In regard to "on sale" and consignment arrangements, we are also distinctly in favor of following as closely as possible the rules laid down. We believe, however, that it will only be by the mutual consent of all the publishing houses that these regulations can be maintained. You may rest assured that this house will carry out the wishes of the War Industries Board as long as it seems practical to do so.

Yours very truly,

ROGER L. SCAIFE.

FROM THE MACMILLAN Co.

We are in sympathy generally with the recommendations of the War Industries Board that publishers should continue to limit very strictly the consignment and on sale privilege. So far as our experience goes we have found that in certain cases the on sale privilege has probably resulted in a larger sale of our books. In other cases the increased sale is at least doubtful and it seems to us on general principles a somewhat wasteful and extravagant method of distributing books. We appreciate the difficulties of the bookseller who finds himself with a growing accumulation of unsalable stock on his hands but we are inclined to believe that the remedy for this situation should be sought elsewhere than in the wholesale return of the unsalable stock to the publisher. It is bad salesmanship to sell any dealer more copies of a book than he can dispose of. Honesty on the part of the salesman, caution and good judgment on the part of the buyer and a constant effort by the bookseller in cooperation with the publisher to improve his selling methods are, it seems to us, the important factors in bringing about improvement.

Very truly yours,

EDWARD C. MARSH.

FROM SMALL, MAYNARD & Co.

We received with interest the notice of the War Industries Board yesterday rescinding the restrictions previously laid down. It is our belief that it would be a good idea if the book trade as a whole would continue the restrictions on consignment business. We are quite willing to be placed on record with that opinion.

Sincerely yours,

RALPH T. HALE.

FROM A RETAILER.

Under the excuse of a window display we feel that the opportunity to send books on consignment has been considerably abused. There are times when it is a good thing to have the window display idea carried out, but this must be carefully thought out by the publisher to prevent the abuse it has got into in recent years.

We ourselves would prefer to have the consignment arrangement very much abridged, and we hope the publishers will continue to work under the conditions required formerly by the War Industries Board.

FROM A RETAILER.

Under some restricted conditions I firmly believe consignments are a good thing. However, our feeling is that the majority of people who receive concessions are perfectly willing to let down and not do a thing after they have had help to this extent. In our own case this is not so, because when we take books on consignment we try in every way possible to dispose of them. If others did the same I should be in favor of it.

FROM THE PRESIDENT OF THE AMERICAN BOOKSELLERS' ASSOCIATION.

The original requests of the War Industries Board were at once accepted in full as a war measure tho a protest was made by the booksellers against certain restrictions. Now that the war is over the Board urges that the paragraph with regard to consignment business be continued, this recommendation being



made after a conference with the War Committee of the publishers. Why on the opinion of the publishers only?

The paragraph that is retained in this request is presumably the one that would be most satisfactory to the publishers' small committee. Why should there not have been an attempt by this committee in all fairness to get the retailers' view point? The War Board extended to the publishers the courtesy of consultation. Why should not the publishers in the summer consultations and in the final abridgements have shown the same anxiety to get the views of others vitally interested?

The retail booksellers, organized as the American Booksellers' Association, thru their Board of Trade have been endeavoring to set their house in order and to work together for better trade conditions. They believe that retail bookstores fill a most necessary function to book distribution.

They further believe that it would be quite fitting that any plan or movement in which the retailer is vitally connected should be taken up for discussion with representatives of the retail interests. This seems entirely in accord with the newer methods of modern business. No such step was taken by the publishers before or after the action of the War Industries Board.

On this present "recommendation" the booksellers naturally have their own views which they deem essential and important to their interests and therefore important to the publisher. Why should this not have been considered by the committee of the publishers?

The American Booksellers' Association views with deep regret this evidence of lack of co-operative effort which will continually hamper any movement toward trade improvement.

The American Booksellers' Association takes this opportunity to appeal to all members of the trade, publishers and booksellers alike, to drop all their personal differences and to get together *at once*, with the determination to correct to the limit all the ailments our trade has so largely inherited and suffered from in a broad, liberal spirit, for the great and everlasting benefit of the book-trade and our country which so sadly needs "The Bookseller."

AMERICAN BOOKSELLERS' ASS'N.  
CHARLES E. BUTLER, *President*.

## AMERICA AND ENGLAND

Amid all the talk of Anglo-American getting together the publishing world can feel that it has always had a very practical part in bringing about a better acquaintance and understanding between the two countries. Not only are London and New York closely bound together in publishing enterprises, but the representatives of the two publishing centers are constantly visiting back and forth and thus cementing the international friendship.

American publishers are already on their way to London searching new enterprises, and by making markets for American editions of English books they are doing a very important thing for the development of a broad basis for permanent mutual respect and understanding.

## BOOKSELLERS ASK FOR BETTER TERMS

The following letter from the Board of Trade of the American Booksellers' Association has just been sent to all the trade publishers. The PUBLISHERS' WEEKLY will print comment on the discount situation in the next number and letters from publishers and retailers on this subject will be welcomed:—

### *The* BOARD OF TRADE *of the* American Booksellers' Association

Chairman, CHARLES E. BUTLER, care Brentano's, New York  
Secretary, A. G. SEILER, 1224 Amsterdam Ave., New York.

EUGENE L. HERR.....Lancaster, Pa.  
WALTER V. MCKEE.....Detroit  
SIMON L. NYE.....Washington  
WARD MACAULEY.....Detroit  
SEELY CONOVER.....Amsterdam, N. Y.  
THEODORE E. SCHULTE.....New York City  
F. D. LACY.....New York City  
WALTER S. LEWIS.....Philadelphia

CHARLES E. LAURIAT, JR.....Boston  
E. BYRNE HACKETT.....New Haven  
CHARLES W. BURKHARDT.....New York City  
GEORGE W. JACOBS.....Philadelphia  
W. H. ARNOLD.....New York City  
CHARLES E. BUTLER.....New York City  
FREDERIC G. MELCHER.....New York City

New York City, Dec. 7, 1918.

To the Publishers:

Gentlemen: Under instructions of the American Booksellers' Association and after most careful consideration by this Board, we ask that you grant an additional 5% discount to your present minimum trade rates, this increase to take effect January 1st, 1919, or as soon thereafter as feasible.

You will not need to be reminded that the distribution of books in this country is in a very unsatisfactory condition. Retail dealers are not making adequate profits from their book business. No new book-stores or book departments are being started. In such a situation prompt remedial action is obviously essential.

Booksellers are insistent that this additional discount should be part of each Publisher's plan for the year 1919. The members of our Association are deeply interested in the nature of your reply, and hope that a prompt and favorable response will be made thru this Board to this request for much needed relief.

Yours sincerely,

THE BOARD OF TRADE OF THE AMERICAN BOOKSELLERS' ASSOCIATION,  
CHARLES E. BUTLER,  
*Chairman.*



## MAKING GOOD IN THE NEW ERA

### A Page of Ideas and Suggestions For the Bookseller

#### The Courtesies of Trade

As retailers make efforts to meet the taste of returning soldiers, it should not be forgotten that those who have been to France have been in contact with a different business method from that which they were used to at home, and many of them may have come to like this other technique.

When a man buys a newspaper in America he slams down two cents into some cranny of the counter, snatches a paper and is off. In France it would be quite different. The soldier would approach the stand and be welcomed with a pleasant "Good day." After a slight exchange of small talk (if he knew French), he would be asked in what way the shop could serve him. He could then explain his interest in obtaining a copy of "Le Matin," would have change made with graceful gesture, would receive a hearty "Thank you," and a no less courteous "Good day, sir." And such courtesies are as much the characteristic of the other stores, large and small.

It would seem that a little change affecting the graces of retailing might do no harm to our American retail store, and such changes in method might, in the long run, prove pleasant to the home customers as well as to those who have had contact with the French storekeeper. It seems worth trying.

#### Subtle Flattery

"Some very good people read very poor books—but why should you or I?" is the question greeting the passer-by from the entrance panel to a Cleveland book store which specializes in "high-brow" books.

#### Branching Out

The Downtown Book Shop of Philadelphia is carrying a neat advertisement appealing to business men in the columns of *Printers' Ink*. It is a good sign when retail bookstores are found branching out into special fields.

The McDevitt-Wilson Co. of New York have been carrying poster advertising in the ferries and subways with excellent "copy" which ought to stimulate sales at their Hudson Terminal store, as many of these commuters reach Manhattan near their store.

#### A Book-shop Necessity

One of the indispensable reference books for the general bookstore is "Granger's Index to Poetry and Recitation," of which the long-

awaited revision is just ready from A. C. McClurg & Co. It is the first book to turn to when a customer asks how he can obtain a certain poem the first line only of which he remembers, or, perhaps, he remembers the author only or has a hazy recollection of the title.

There are three indexes under this one cover and the book will soon pay for itself in orders taken.

#### How To Keep Well Books

The recently filed will of Capt. De Lamar leaving ten millions, to be used for medical research and health teaching, shows how the idea of bringing better living conditions to a greater number has fired the imagination of a philanthropist.

If the present knowledge of the medical profession could be made more widely effective to every family, what a quick record of this would be shown in the average longevity?

Many people do not like to look up a doctor when they have but slight symptoms of ill-health. The bookstore has the opportunity there to place the right book at the right time and thus do effective work for the public health while building up business.

Especial care should be taken to have the very best works on the shelf of health books and home medicine. The following titles are taken from a recent list issued by the Worcester Public Library:

- Bergey, D. H. The principles of hygiene. *Saunders*. \$3.50.  
 Bolton, F. Exercises for women. *Funk*. \$1.00.  
 Chapin, H. D. Health first, the fine art of living. 1917. *Century*. \$1.50.  
 Cromie, W. J. Keeping physically fit. 1916. *Macmillan*. \$1.00.  
 Delano, J. A. and McIsaac, I. American Red cross textbooks on elementary hygiene and home care of the sick. 1914. *Blakiston*. \$1; pap. 60c.  
 Fisher, Irving. How to live. 1916. *Funk*. \$1.  
 Galbraith, A. M. Personal hygiene and physical training for women. 1916. *Saunders*. \$2.25.  
 Gulick, L. H. The efficient life. 1907. *Doubleday*. \$1.35.  
 Hancock, H. I. Physical training for business men. 1917. *Putnam*. \$1.75.  
 Hutchinson, Woods. A handbook of health. 1911. *Houghton*. \$1.50. Preventable diseases. 1909. *Houghton*. \$1.65.  
 Lee, R. I. Health and disease. 1917. *Little*. \$2.00.  
 Moore, H. H. Keeping in condition, a handbook on training for older boys. 1915. *Macmillan*. 75c.  
 Price, G. M. Handbook on sanitation. 1915. *Wiley*. \$1.50.  
 Pyle, W. L., ed. Manual of personal hygiene. 1917. *Saunders*. \$1.75.  
 Sadler, W. S. The science of living. 1910. *McClurg*. \$1.75.  
 Schofield, A. T. How to keep fit. 1910. *Moffat Yard*. 75c.  
 Tolman, W. H. Hygiene for the worker. 1912. *American Book Co.* 50c.  
 Walters, F. M. The principles of health control. 1916. *Heath*. \$1.68.  
 Wiley, H. W. Health reader; physiology—hygiene. *Rand*. 80c.  
 Woodworth, R. S. The care of the body. 1912. *Macmillan*. \$1.50.

## AMONG THE PUBLISHERS

"THE HEROES OF AVIATION," by Laurence L. Driggs (Little, Brown & Co.) is the first book giving the full account of the Lafayette Escadrille.

CENTURY Co. has an important new book for January publication in "The Congress of Vienna," by Friedrich Freksa. Just a little over a century ago great historical figures were settling the affairs of Europe.

"GROWING PAINS" by Mrs. Untermeyer is a volume of introspective poetry just issued by Huebsch. Miss Lowell has described it as "full of a strong and almost stern sentiment."

LONGMANS, GREEN & Co. have just published "The Present Conflict of Ideals" by Ralph Barton Perry, professor of philosophy at Harvard University. The book is a notable study of the philosophical background of this war.

DOUBLEDAY, PAGE & Co. have issued an intensely interesting volume of the pictures brought home from Russia by Donald C. Thompson. About two hundred of these half-tones are reprinted in large quarto size with brief comments by Captain Thompson.

HERMAN WHITAKER is the author of a new book on America's part in submarine warfare. The book is issued by the Century Co. under the title of "Hunting the German Shark." The illustrations are especially good.

E. P. DUTTON & Co. are again extending their important list of books on psychic phenomena. A new volume from W. J. Crawford is called "Hints and Observations for Those Investigating the Phenomena of Spiritualism."

WESLEY FROST was United States Consul at Queenstown when the "Lusitania" went down and has good reason to have been especially interested in the records of the German submarine warfare. His book on this subject, which is a study of its method and spirit, is just ready from D. Appleton & Co.

E. P. DUTTON & Co. can be credited with two of the most beautiful juveniles of the year in "Bugs and Wings and Other Things" by Annie W. Franchot and "Mother's Nursery Tales" by Katharine Pyle. "Bugs and Wings and Other Things" has delightful illustrations in color and black and white by Harrison Cady as well as a frontispiece by Jessie Willcox Smith, and the Katharine Pyle book has the author's own illustrations, among the best work that she has ever done.

NATALIE SUMNER LINCOLN's new novel, "The Three Strings," which was originally

scheduled for publication by Appleton was delayed in coming but has successfully started off as one of the good sellers.

"THREE TIMES AND OUT" is a very suggestive title for a story of German prison experience as told by Private Simmons of the Canadian Army and put into book form by Nellie L. McClung thru Houghton Mifflin Co.

CHARLES E. BEURY went abroad as representative of the American Committee for Armenian and Syrian Relief. His volume on "Russia After the Revolution" (Jacobs) is a valuable comment on conditions in various parts of Russia.

AN INTERESTING book and attractive piece of bookmaking is "Songs of Men" selected and arranged by Robert Frothingham (Houghton Mifflin Co.). Among other good things it is interesting to find here Mr. Allison's version of the famous piratical ditty, "Fifteen Men on a Dead Man's Chest."

MRS. HADWIN HOUGHTON in the *Authors' League Bulletin* notes the retirement of Robert H. Dodd, the veteran dealer in rare books, as follows:

The retirement of Robert H. Dodd  
Seems to me unaccountably odd:  
But I haven't a doubt  
He knows what he's about,  
So I leave the dénouement to God.

THE UNITED STATES has produced about 16,000,000 hides a year and the Government has been taking most of this production. There is now the question of how best to get back to the ordinary commercial uses of leather and hides, and the release of these supplies should make easier the problems of the publisher.

THE HANDY SIZE of many of the Association Press books makes them seem to many to be particularly attractive. If the government regulations had been kept in force, many publishers would be studying how much can be put into a limited number of pages. "The Democratic Movement in Asia" by Tyler Dennett is a particularly good example of attractive bookmaking in compact form.

HUEBSCH announces the early publication of "American Problems of Labor," by Frank P. Walsh, who is just retiring from the War Labor Board. From the same publisher come three very important books on present-day problems, "The British Revolution and the American Democracy," by Norman Angell; "Women and the Labour Party," by Rebecca West, Beatrice Webb and others; "The Higher Learning in America," by Thorstein Veblen.



## CHRISTMAS GIVING FOR HOSPITAL READING

To the Members of the American Booksellers' Association:—

In behalf of America's wounded soldiers and sailors, who are coming from overseas in constantly increasing numbers, I ask your earnest and active support of the special Christmas effort which the American Library Association is making, thru its Library War Service, to supply our hospitals immediately with large quantities of good books of fiction and general literature.

There is an *urgent need* for large numbers of books of a light and diverting sort for our wounded. If the bookseller, by printed advertisements and otherwise, will bring this need home to the American people at this holiday season, there is every reason to believe the public will make book-buying for our maimed and broken soldiers and sailors a *special and important feature of its Christmas giving*.

By enthusiastically backing up this special Christmas program for getting books to our wounded, you will not only be doing a real service for the brave fellows who have done so much for all of us, but you will directly increase your holiday and after-the-holiday selling.

Very truly yours,  
CHARLES E. BUTLER, *President*.

## RECONSTRUCTION CONFERENCE ON RECORD AGAINST ZONE LAW

The following resolutions were unanimously adopted by seven of the most important groups in the recent U. S. Chamber of Commerce Reconstruction Conference, held at Atlantic City on December 4, 5 and 6; and they were the only ones before which resolutions were introduced:

WHEREAS, The absolute industrial unity of our nation is the basic factor in our splendid and prosperous development and is, moreover, the basis upon which industrial reconstruction must rest, and

WHEREAS, National unity depends wholly on the maintenance of easy and equitable channels of communication between all sections of the nation which can only be accomplished thru the operation of equal postal functions and uniform postal rates between all parts of the country, and

WHEREAS, The postal zone law hastily passed by Congress last year is not only destructive of such unity both educationally and industrially and means sectionalizing of our Nation, therefore

*Be it resolved*, That we most earnestly urge the repeal of this postal zone law on second-class matter and most heartily commend and indorse the action of the Finance Committee of the Senate of the United States in incorporating an amendment to repeal this destructive and un-American law.

These groups consisted of trade papers, periodicals, magazines and newspapers; en-

gineers, architects, accountants and specialists, lumber and lumber products; wood pulp and paper products; printing, engraving, lithographing and materials; office, store and bank equipment and store and office devices.

## RECENT MOTION PICTURES BASED ON BOOKS

These pictures have been selected for listing by the National Board of Review of Motion Pictures:

**Dawn of Understanding, The**, 5 reels, Vitagraph. Star—Bessie Love.

A Western drama founded on Bret Harte's "Judgment of Bolinas Plains," which was produced on the stage by Frohman some years ago under the name "Sue," starring Annie Russell.

**Five Thousand an Hour**, 5 reels, Metro. Stars—Hale Hamilton and May Allison.

Wall Street comedy drama—the story of "Get-Rich-Quick Wallingford" by George Randolph Chester.

**Lady Windemere's Fan**, 5 reels, Classical. Star—Miss Todd.

A screen version of Oscar Wilde's English society story, well known on the legitimate stage.

**Mystery Girl, The**, 5 reels, Famous Players-Lasky: Paramount. Star—Ethel Clayton.

An adaptation of George Barr McCutcheon's war romance, "Green Fancy."

## BOOK-TRADE ASSOCIATIONS The Brotherhood of Commercial Travelers

At the annual meeting of the Brotherhood of Commercial Travelers held at the Waldorf Hotel, New York, on December 4th, the following officers for 1919 were elected: President, Herman Kleinteich; Vice-president, H. V. Patterson; Secretary and Treasurer, John Hovendon. The annual banquet will be given at the Waldorf on December 27th.

## PERSONAL NOTES

KARL EDWIN HARRIMAN, author of "The Girl Out There," "The Lad's Love" and recently managing editor of the *Ladies' Home Journal*, is taking the position of editor of *The Red Book*.

THE ENGAGEMENT is announced of Miss Mary Noble Doran, daughter of George H. Doran, to Lieut. Stanley M. Rinehart, Jr., son of Mary Roberts Rinehart.

THE SYMPATHY of his many friends in the trade goes out to Chas. A. Burkhardt, of E. P. Dutton & Co., whose son Charles is reported having died on November 15th in France while in the service of his country.

SIR ARTHUR PEARSON, the blind journalist newspaper proprietor, whose work for blinded soldiers has placed him in the front rank of practical philanthropists, will sail from London for New York on December 20.

DANIEL W. NYE, William J. Neal, E. French Strother, Nelson Doubleday, John J. Hessian, and Wm. Herbert Eaton have been made junior partners of Doubleday, Page & Co. They have been designated as an executive committee to devise and execute improvements in the internal management of the business.



## CHANGES IN PRICE

HENRY HOLT &amp; CO.

Because of increased manufacturing costs, the price of the fifth printing of Dorothy Canfield's *Home Fires in France* is \$1.50 net.

A. C. McCLURG &amp; CO.

*Granger's Index to Poetry and Recitations*. New and Revised Edition. Publication date December 14th. Prepublication price \$7.50, now \$10.00.

ISAAC PITMAN &amp; SONS.

*Wireless Telegraphy and Telephony (White)*. \$1.25, now \$1.35.

*Telegraphy (Herbert)*. \$3.75, now \$4.25.

*Electric Motors and Control Systems (Dover)*. \$5.00, now \$6.00.

*High Speed Internal Combustion Engines (Judge)*. \$6.50, now \$7.20.

*Artificial and Natural Flight (Maxim)*. \$2.00, now \$2.40.

*Submarine Vessels (Dommett)*. \$1.00, now \$1.35.

*A Small Book on Electric Motors (Maycock)*. Forthcoming; \$2.00.

*Design of Alternating Current Machinery (Barr)*. \$5.00, now \$6.00.

*Electric-Light Fitting (Batstone)*. \$2.00, now \$2.40.

*Electric Traction (Dover)*. \$7.00, now \$8.00.

*The Dynamo (Hawkins & Wallis)*. Vol. 1 and Vol. 2 each \$4.00, now \$5.

*Art of Basket Making*. \$1.35, now \$1.60.

*Needlework for Student Teachers*. \$1.75, now \$2.00.

*Primer of Bookkeeping*. 50c, now 60c.

## OBITUARY NOTES

WILLIAM AGNEW PATON, author and art student, died Dec. 11 in New York City, in his seventieth year. Mr. Paton was publisher of the *New York World* from 1877 to 1881 and business manager of *Scribner's Magazine* 1885-1887. He was the author of the following books: "Down the Islands, a Voyage to the Caribbees," 1887; "Picturesque Sicily," 1897; "The First Landfall of Columbus," 1907; and "Home Rule Ballads," 1907.

NATHANIEL CLARK FOWLER, Jr., well known in advertising circles, died recently in Boston, aged sixty years. Mr. Fowler devoted his early years to journalism. Then he turned his attention to advertising, founding in Boston the Fowler School of Advertising. He is said to have written more than 10,000 separate advertisements. Mr. Fowler was also the author of many books, including: "Building Business," 1893; "Dollars and Sense," 1896; "Practical Publicity," 1896; "Fowler's Publicity—A Cyclopedia of Advertising and Printing," 1897; "The Boy—How to Help Him Succeed" (in collaboration), 1902; "Starting in Life," 1906; "How to Get and Keep a Job," 1907; "Practical Salesmanship," 1911; "How to Save Money," 1912; "How to Get Your Pay Raised," 1912; "Art of Letter Writing," 1913; "Art of Story Writing," 1913; "Handbook of Journalism," 1913; "How to Obtain Citizenship," 1913; "Knockers' Club," 1913; "One Thousand Things Worth Knowing," 1913; "Stories and Toasts for After Dinner," 1913; "Art of Speech Making," 1915; "Getting a Start," 1915; "How to Sell," 1915; "Beginning Right," 1916; "Principles of Suffrage," 1916; "Grasping Opportunity," 1917; and "Principles of Selling," 1918.

## BUSINESS NOTES

NEW YORK CITY.—Eugene H. Levy has sold the Dixie Book Shop at 41 Liberty Street to Robert L. Smitley, who has had a ripe experience in the selling of commercial and railroad literature. Mr. Levy retires to recoup his health and enjoy the well earned rest of a long, active life.

NEW YORK CITY.—The office of the Authors' League of America, Inc., is now located at 41 Union Square instead of 33 West 42nd Street.

NEW YORK CITY.—Reconstruction Publishing Co. is a new corporation with capital of \$10,000; W. E. Cochran, A. L. Benson, O. Harrold, incorporators, 1,143 39th St., Brooklyn.

NEW YORK CITY.—Regal Publishing Co. is a new corporation, capital \$5,000; J. K. McAfee, W. Doheney, B. R. Witt, 339 W. 84th St.

NEW YORK CITY.—Angyra Printing and Publishing Association has incorporated to engage in the general publishing and book-selling business, capital \$25,000; J. Panagouloupoulos, C. and M. J. Theodoropoulos, 470 W. 166th St.

## AUCTION SALES

DEC. 16 AND 17 AT 2:30 P. M. (Two sessions.) Catalog of the library of the late Herbert Stuart Stone. (No. 1382; 427 lots.)—*Anderson Galleries*.

DEC. 18 AT 10:30 A. M. AND 2:30 P. M. (Two sessions.) Catalog of books and pamphlets from the library of the late A. F. Bandelier, the noted archaeologist and explorer, with additions from other sources, forming an unusually valuable collection of voyages, travels, research and history of both North American and Spanish America. (No. 106; 602 lots.)—*Walpole Galleries*.

## BIBLIOGRAPHICAL NOTES

## Catalogs of New and Second-hand Books

*Alexander M. Brown, Inc.*, New York, N. Y., 5 Beekman St. Catalog of choice and scarce books including art, architecture, Arctic, Americana, angling, first editions and illustrated books, Ireland and Scotland, etc. (No. 23; 597 titles.)

*Henry Gray*, Acton, London, Eng., W. 3, 1 Churchfield Rd. E. Catalog of Americana consisting of books, periodicals, pamphlets, relating to or printed in North, South, Central, and British America, the United States, Dominion of Canada, the West Indies, etc. (No. 14.)

*Noah Farnham Morrison*, Elizabeth, N. J., 314 W. Jersey St. Catalog: Americana, medical, musical, music, poetry and general literature. (No. 174; 781-1611 titles.)

*Oxford University Press*, New York, N. Y., 35 W. 32d St. Oxford standard poets, Oxford Dickens, Thackeray and Scott, Oxford books of verse, Oxford Shakespeare and the world's classics.

## Weekly Record of New Publications

*The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. Where not specified the binding is cloth.*

*Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]*

*A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.*

*Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in numerals, 4°, 8°, etc.*

**Amy, Ernest Fs.** The text of Chaucer's Legend of good women. Princeton, N. J., Princeton Univ. Press. 9+109 p. 8° \$1 n.

**Anderson, Rob. Phillips.** The Presbyterian Christian Endeavor manual for 1919. Phil., Presb. Bd. of Publication. '19 c. '18 110 p. T pap. 10 c. n.

**Atlantic (The) Monthly.** Atlantic classics. Leather ed. 2 v. Bost., Atlantic Monthly Press. c. '16-'17 12° hf. leath. \$6 bxd.

**Baker, Ja. Hutchins.** After the war—what? Bost., Stratford Co. c. 9+177 p. S bds. \$1

Discussion of effects of the war on human ideals, democracy, efficiency, etc., and consideration of problems based on the reconstruction work. Author is president emeritus, University of Colorado.

**Barrie, Sir Ja. Matthew.** Echoes of the war. N. Y., Scribner. c. 188 p. D \$1.50 n.

*Contents:* The Old Lady Shows Her Medals; The New Word; Barbara's Wedding; A Well-Remembered Voice.

**Bernheim, Capt. Bertram Moses.** "Passed as censored." Phil., Lippincott. c. 148 p. D bds. \$1.25 n.

Home letters of an American surgeon in France. Author was a member of the Johns Hopkins Hospital unit from Baltimore.

**Brody, Alter.** A family album; and other poems; with an introd. by L: Untermeyer. N. Y., Huebsch. c. 132 p. D bds. \$1.25

**Chapin, Maud H.** Rush-light stories. N. Y., Duffield. c. 218 p. D bds. \$1.35 n.

Collection of unusual stories originally written in French. *Partial contents:* The Ushebt's Love Story; The Rose of Jericho; The House of Father Snail; The Legend of the River.

**Chatterbox for 1919;** founded by J. Erskine Clarke. Bost., Page Co. [c. '78-'18] 412 p. il. 8° \$1.75; bds. \$1.25

**Clark, Barrett Harper.** European theories of the drama; an anthology of dramatic theory and criticism from Aristotle to the present day, in a series of selected texts, with commentaries, biographies and bibliographies. Cin., Stewart & Kidd. c. 503 p. O \$3.50 n.

Anthology bringing together important theories and criticisms of the drama from the beginnings in Greece down to the present day.

**Comstock, Enos B.** Tuck-me-in rhymes; a nursery book with pictures [part col.]. N. Y., Moffat, Yard. [c. '18] 76 p. O \$1.25 n.

**Crawford, W. J.** Hints and observations for those investigating the phenomena of spiritualism. N. Y., Dutton. [c. '18] 110 p. il. pl. fig. D \$1.25 n.

Discussion of conditions and surroundings which

afford best opportunities for spiritualistic communications.

**Crime (The) (das verbrechen);** by a German; tr. by Alex. Gray. v. 2, Antecedents of the crime. N. Y., Doran. [c. '18] 502 p. O \$2.50 n.

Indictment of Germany. Re-traverses ground of author's "I Accuse" in the light of later events.

**Crosby, Cyrus R., and Leonard, Mortimer Demarest.** Manual of vegetable-garden insects. N. Y., Macmillan. c. 15+391 p. D (Rural manuals) \$2.50 n.

Gives life history of the various vegetable garden insects with methods for their control. Index.

**Dana, Marvin.** How to train your mind; a practical method for the development of mental power. N. Y., Clode. [c. '18] 243 p. D \$1.25 n.

Practical suggestions for increasing one's mental power.

**Deland, Ellen Douglas.** Clyde Corners; il. by E. C. Caswell. N. Y., Appleton. c. 5+319 p. col. pls. D bds. \$1.35 n.

Story of a young girl who comes to Clyde Corners as a governess and is taken for a German spy.

**Dennett, Tyler.** The democratic movement in Asia. N. Y., Assn. Press. c. 6+252 p. il. pls. pors. S \$1.50

Analysis of the various forces which are contributing to the progress of real democracy in the Orient to-day.

**Drummond, Marg.** The dawn of mind; an introduction to child psychology. N. Y., Longmans. [n. d.] 11+179 p. front. D \$1.10 n.

Author is lecturer on psychology, Edinburgh Provincial Training College. Index.

**Echegaray y Eizaguirre, José.** El gran Galeoto; drama tres actos y en verso precedido de un diálogo en prosa; ed., with introd., notes and vocabulary, by Aurelio M. Espinosa. New and rev. ed. N. Y., A. A. Knopf. c. 23+243 p. (8 p. bibl.) 12° (Borzoï Spanish texts) \$1.50 n.

**Elliott, Harrison Sackett.** Building a new world; an outline for the discussion of the Christian issues involved in the winning of the war and in the establishment of world democracy. N. Y., Assn. Press. c. 5+141 p. (3 p. bibl.) D pap. 35 c.

**Enelow, Hyman Gerson, D.D.** The war and the Bible. N. Y., Macmillan. c. 115 p. S bds. 60 c. n.

*Partial contents:* The attitude of the Bible toward war; The ethics of war in the Bible; Some great wars of the Bible; The war poetry of the Bible; The peace ideals of the Bible.

**Erasmus, Desiderius [surnamed Roterda-**

**mus].** The epistles of Erasmus; from his



- earliest letters to his fifty-third year, arranged in order of time; English trs. from his correspondence, with a commentary confirming the chronological arrangement and supplying further biographical matter, by Fs. Morgan Nichols. In 3 v. v. 3. N. Y., Longmans. 18+10+472 p. O \$6.50 n.
- Fisher, W: Arms.** Notes on music in old Boston. Bost., Ditson. c. 16+115 p. il. pors. maps O bds. \$1.25  
Partial contents: The first seventy years; Some early book and music shops; The eighteenth century; Chronology of the Oliver Ditson Company.
- Fiske, G: Wa.** Finding the comrade God; the essentials of a soldierly faith. N. Y., Assn. Press. c. 12+236 p. S 75 c.  
Presents the moral and vital aspects of essential Christianity.
- Florer, Warren Washburn.** The revolution of 1848; Dr. Hermann Kiefer, chairman of the Freiburg meeting. Bost., Badger. [c. '18] 137 p. por. 12° \$1.50
- Franchot, Annie Wood.** Bugs and wings and other things; il. by Jessie Willcox Smith and Harrison Cady. N. Y., Dutton. [c. '18] 9+99 p. col. pls. O \$1.50 n.  
Stories of ants and bees, katydids and darning needles.
- Fribourg, André.** The flaming crucible; the faith of the fighting men; tr. by Arth. B. Maurice. N. Y., Macmillan. c. '17-'18 33+185 p. D \$1.50 n.  
Autobiography of a French infantryman.
- Frost, Wesley.** German submarine warfare; a study of its methods and spirit; including the crime of the "Lusitania"; a record of observations and evidence; with an introd. by Fk. Lyon Polk. N. Y., Appleton. c. 15+243 p. il. pls. D bds. \$1.50 n.  
Account of the ruthlessness of German submarine warfare. Author, as United States consul at Queens-town, examined reports of hundreds of survivors of torpedoed vessels and verified countless stories of Hun barbarity.
- Galleys laden;** poems by four writers. [N. Y., Longmans] 64 p. D ("Adventurers all" ser. 23) pap. 75 c. n.  
Poems by Ernest Denny, Nora O'Sullivan, C. Doyle and Gwen Upcott.
- Galloway, Lee.** Office management; its principles and practice; covering organization, arrangement, and operation with special consideration of the employment, training, and payment of office workers. N. Y., Ronald Press. c. 31+701 p. il. pls. forms diagrs. tabs. O limp leath. \$6  
Partial contents: Principles of office administration; Methodizing the means of communication; The training and development of office workers; Wages and incentives to efficiency. Index. Author is professor of commerce and industry, New York University.
- Gautier, Judith.** Chinese lyrics from the Book of jade; tr. from the French by Ja. Whitall. N. Y., Huebsch. c. 53 p. O bds. \$1
- Gilbert, Bernard.** Rebel verses. [N. Y., Longmans.] 63 p. D bds. 90 c. n.
- Glenconner, Pamela.** The sayings of the children; written down by their mother. [3d ed.] [N. Y., Longmans.] 138 p. il. pls. pors. facsms. D bds. \$2 n.
- Gould, Harris Perley.** Peach-growing. N. Y., Macmillan. c. 21+426 p. il. pls. tabs. D (Rural science ser.) \$2 n.  
Covers general field of growing peaches and placing them within reach of consumer. Index. Author is pomologist in charge of fruit production investigation, Bureau of Plant Industry, U. S. Department of Agriculture.
- Grayl, Druid.** Fairy tales from foreign lands; il. by Elsie Lunn. [N. Y., Longmans.] [n.d.] 126 p. il. D bds. \$1.25 n.
- Hagedorn, Hermann.** The boys' life of Theodore Roosevelt; il. with photographs, cartoons and reproductions of Theodore Roosevelt's own diaries. N. Y., Harper. [c. '18] 374 p. pls. pors. facsms. D \$1.25 n.  
Intimate, personal history of life of Theodore Roosevelt.
- Hale, Arth. Ja.** The applications of electrolysis in chemical industry. N. Y., Longmans. 9+148 p. diagrs. O (Monographs on industrial chemistry) \$2.50 n.  
Author is lecturer in chemistry, City and Guilds of London Technical College, Finsbury.
- Hall, Mrs. Florence Marion Howe.** Memories grave and gay. N. Y., Harper. [c. '18] 341 p. por. O \$3.50 n.  
Reminiscences and impressions of famous people by the daughter of Julia Ward Howe. Among her acquaintances were Edwin Booth, Thackeray, Longfellow, Emerson, the Agassizes and Oliver Wendell Holmes.
- Harrison, Eveleen.** A text book of home nursing; modern scientific methods for the care of the sick. 2d ed. revised. N. Y., Macmillan. c. '00-'18 193 p. D \$1.10 n.
- Hefelbower, S: Gring.** The relation of John Locke to English deism. Chic., Univ. of Chic. [c. '18] 8+188 p. D \$1 n.  
Attempts to prove that Locke and English deism are co-ordinate parts of the larger progressive movement of the age. Author is professor of philosophy, Washburn College, Topeka, Kansas.
- Huntington, Elsworth, and Gregory, Herb. Ernest, eds.** The geography of Europe; a presentation of some aspects of European geography for the use of members of the Students' army training corps; prefaced and issued under the auspices of the Division of Geology and Geography, National Research Council. New Haven, Ct., Yale Univ. c. 95 p. tabs. O pap. 50 c. n.
- Huxley, Aldous.** The defeat of youth; and other poems. [N. Y., Longmans.] 48 p. D (Initiates ser.) pap. \$1 n.
- Hyslop, Ja. Hervey.** Life after death; problems of the future life and its nature. N. Y., Dutton. [c. '18] 9+339 p. D \$2 n.  
Author, the secretary of the American Society for Psychical Research, and who for twenty years has been a student of the question of survival of personality after death presents and discusses the arguments which he has collected and gives the latest results of scientific psychical experiment of to-day.
- Irwin, Wallace Admah.** Venus in the East; il. by May Wilson Preston. N. Y., Doran. [c. '18] 314 p. pls. D \$1.50 n.  
Romance of Buddy Macnair who, having made his fortune and having formed a romantic attachment for a girl whose newspaper picture adorns his mining shack, journeys to New York in search of the original.



**Kerr, Hugh Thomson.** Port to listening post. N. Y., Assn. Press. c. 6+140 p. il. pls. D \$1

Information concerning the American soldier "over there" and explanation of what the Young Men's Christian Association has done for him.

**King, W: Lyon Mackenzie.** Industry and humanity; a study in the principles underlying industrial reconstruction. Bost., Houghton Mifflin. c. 20+552 p. charts (1 fold.) O \$3 n.

Study of the industrial reconstruction problems. Index. Author has been Minister of Labor in Canada and investigator of industrial relations for the Rockefeller Foundation.

**Kirtland, Lucian Swift.** Samurai trails; a chronicle of wanderings on the Japanese high road. N. Y., Doran. [c. '18] 300 p. il. pls. O \$2.50 n.

Record of a walking trip thru unfrequented byways of Japan.

**Lamb, C.; and Lamb, Mary Ann.** Tales from Shakespeare; with numerous il. by L: Rhead. N. Y., Harper. [c. '18] 14+366 p. pls. pors. O \$1.50 n.

**Lauler, Marie Rose.** My personal experiences in Belgium and Germany. Indianapolis, French Orphans' Guard [Waverley Bldg.]. c. '18 64 p. il. por. D pap. 50 c.

**Lawler, T: Bonaventure.** Essentials of American history; with il. in col. by N. C. Wyeth. Rev. ed. Bost., Ginn. [c. '02-'18] 461+63 p. col. pls. pors. col. maps O \$1.12

**Lee, Frederic Schiller.** The human machine and industrial efficiency. N. Y., Longmans. c. 7+119 p. (8 p. bibl.) il. pls. charts D \$1.10 n.

Partial contents: Output and fatigue; Secondary sources of fatigue; Resting periods; Night work in comparison with day work; The physiological organization of work. Author is Dalton professor of physiology, Columbia University.

**Lewis, W: Cudmore McCullagh.** A system of physical chemistry. 2d ed. In 3 v. v. 1, Kinetic theory. N. Y., Longmans. 12+494 p. figs. tabs. (1 fold.) O (Text-books of physical chemistry) \$4.50 n.

**Lord, Myra Belle Horne [Mrs. E. O. Lord].** Mary Baker Eddy; a concise story of her life and work. Bost., Davis & Bond, 530 Atlantic Ave. 62 p. il. 12° \$1; leath. \$2

**Macbeth, Ann.** The playwork book; with 114 diagrams. N. Y., McBride. 9+143 p. D \$1 n.

Manual for mothers and teachers giving directions for making simple playthings.

**McClung, Nellie Letitia Mooney.** Three times and out; told by Private Simmons. Bost., Houghton Mifflin. c. 8+247 p. il. pls. pors. facsms. maps D \$1.50 n.

Story of three attempts to escape from a German prison camp.

**McLeod, Irene Rutherford.** Before dawn [verse]. N. Y., Huebsch. 125 p. D \$1.25

**Macmillan, Donald Baxter.** Four years in the white North; il. from photographs by the author. N. Y., Harper. [c. '18] 426 p. pors. pls. maps (1 double) O \$4 n.

Account of the Crocker Land Expedition during four years of exploration in North Greenland.

**Maltby, S. E.** Manchester and the movement for national elementary education, 1800-1870. N. Y., Longmans. 11+172 p. tabs. (part folded) O (University of Manchester pubs. Educational ser. 8) \$3.50 n.

**Manual for the motor supply train, U. S. army; (its organization and work); a compilation from various service manuals and from other official and semi-official sources.** N. Y., E. N. Appleton. [c. '18] 291 p. il. fold. diagr. 12° \$1.50 n.

**Marriott, C.; and "Tis."** Modern art; a collection of works in modern art. Limited ed. N. Y., E. Arens. 350 p. il. pls. (part col.) F bds. \$6 n.

**Marshall, Rachel A.** A ride on a rocking-horse. N. Y., Dutton. [n.d.] 62 p. il. (part col.) O bds. \$1.50 n.

**Martyn, Wyndham.** Anthony Trent, master criminal. N. Y., Moffat, Yard. c. 316 p. D \$1.50 n.

Story in which a writer of criminal stories turns thief himself and becomes involved in international plots of the world war.

**Nash, Nellie Clayton.** Cape Split ducklings; il. by Stanley F. Leland. Bost., Cornhill Co. [c. '18] 86 p. O bds. \$1

Barnyard stories for children.

**Nightingale, M.** The babe's book of verse; woodcuts by C. Nightingale. [N. Y., Longmans.] 44 p. S pap. 65 c. n.

**Noble, Marg. E. [Sister Nivedita].** The web of Indian life; with an introd. by Sir Rabindranath Tagore. New ed. N. Y., Longmans. 8+276 p. D bds. \$1.75 n.

**Pastor Halloft; a story of clerical life.** N. Y., Longmans. c. 9+291 p. D \$1.50 n.

True biography of a priest written to illustrate the priestly principles of life.

**Perry, Ralph Barton.** The present conflict of ideals; a study of the philosophical background of the world war. N. Y., Longmans. c. 13+549 p. O \$4.50 n.

Lectures delivered by author at University of California. Deals with moral, emotional, political and religious phases of question and forms a companion volume to author's "Present Philosophical Tendencies." Author is professor of philosophy, Harvard University.

**Phillips, Marion, ed.** Women and the labour party; by various women writers; with an introd.; and a foreword by Arth. Henderson. N. Y., Huebsch. 110 p. D pap. 50 c.

**Proudfit, Fairfax Throckmorton.** Dietetics for nurses. N. Y., Macmillan. c. 11+444 p. tabs. O \$2.25 n.

Study of the sources and value of food and its effect upon the body under both normal and abnormal conditions. Index. Author was instructor in dietetics in the Lucy Brinkley Hospital, Memphis.

**Pyle, Katharine.** Mother's nursery tales; il. by [the author]. N. Y., Dutton [c. '18] 11+376 p. col. pls. O \$2.50 n.

Old fairy tales collected from various lands and retold.

**Rankin, W: Howard.** Manual of tree diseases. N. Y., Macmillan. c. 20+398 p. (bibls.) D (Rural manuals) \$2.50 n.

Considers diseases of the more common trees of the United States. Index. Author is assistant pro-

fessor of plant pathology, New York State College of Agriculture, Cornell University.

**Ridge, Lola.** *The Ghetto; and other poems.* N. Y., Huebsch. c. 101 p. D bds. \$1.25

**Romanes, Ethel Georgina [Sister Etheldred].** *The story of an English Sister; by Ethel Romanes; with 3 portraits.* N. Y., Longmans. 12+293 p. O \$3.50 n.

*Letters of an English Sister compiled and edited by her mother.*

**Sawyer, Ruth [Mrs. Alb. C. Durand].** *Doctor Danny; il. by J. Scott Williams.* N. Y., Harper. c. 410 p. pls. D bds. \$1.35 n.

*Collection of stories centering about Doctor Danny, a dominating character in a little Irish community in Donegal.*

**Shafer, S: Rob.** *The English ode to 1660.* Princeton, N. J., Princeton Univ. Press. 167 p. 8° pap. 75 c. n.

**Sholl, Anna McClure [Geoffrey Corson, pseud.].** *The faery tales of Weir; il. by Katharine Pyle.* N. Y., Dutton. [c. '18] 9+172 p. col. front. O \$2 n.

*Collection of fairy stories.*

**Shove, Fredegond.** *Dreams and journeys.* [N. Y., Longmans] 50 p. D ("Adventurers all" ser.) pap. 75 c. n.

**Silberstein, Ludwig.** *Simplified methods of tracing rays through any optical system of lenses, prisms and mirrors.* N. Y., Longmans. c. 9+37 p. O \$1.75 n.

*Author is lecturer in natural philosophy, University of Rome.*

**Sitwell, Edith.** *Clown's houses [verse].* [N. Y., Longmans.] ['18] 36 p. D (Initiates ser.) pap. \$1 n.

**Squiers, Arnon L., ed.** *One hundred per cent American; addresses delivered by famous patriots of all shades of political belief at the Saturday luncheon meetings of the Republican Club, New York, during the year 1918; with a foreword by Thdr. Roosevelt.* N. Y., Doran. [c. '18] 398 p. O \$2.50 n.

*Addresses on such subjects as: Our country in the war; The aims of democracy in the present crisis; United States and its responsibilities; Canada in the war; The elements of the peace problem; The women of 1918.*

**Stead, Rob. Ja. Campbell.** *The cow puncher.* N. Y., Harper. [c. '18] 331 p. il. pls. D bds. \$1.50 n.

*Wartime romance of a rancher's son.*

**Stead, W: T:** *After death; a personal narrative; new and enl. ed. of "Letters from Julia."* N. Y., Doran. [n.d.] 204 p. D \$1.25 n.

*New edition of series of spiritual communications which were published in England twenty years ago.*

**Tappan, Eva March.** *The little book of the war.* Bost., Houghton Mifflin. [c. '18] 5+138 p. il. pl. maps D 60 c.

*For grades seven and eight and junior high schools.*

**Tead, Ordway.** *The people's part in peace; an inquiry into the basis for a sound internationalism.* N. Y., Holt. c. 9+156 p. D \$1.10 n.

*Suggestions as to how trade and labor may be effectively represented in a League of Nations and how this organization can further international trade.*

**Therese, Josephine.** *With Old Glory in Berlin; a story of a young American girl who went to Germany as a music student in the fall of nineteen sixteen, lived in Berlin for thirteen months and made her escape eighteen months after America had entered the conflict; with a foreword by Eliot Harlow Robinson.* Bost., Page Co. c. 13+319 p. il. pls. por. facsms. 8° \$2 n.

**Trayes, F. G.** *A captive on a German raider.* N. Y., McBride. c. 5+151 p. D \$1.25 n.

*Account of author's experiences after being captured by a German naval vessel.*

**Untermeyer, Jean Starr.** *Growing pains [verse].* N. Y., Huebsch. c. 64 p. O bds. \$1

*Reprinted in part from various periodicals.*

**Vigny, Alfr. Victor, Count de.** *Poèmes choisis; ed. by E. Allison Peers.* N. Y., Longmans. 48+111 p. D (Modern language texts) \$1.10 n.

**Ward, Mary Augusta Arnold [Mrs. Humphry Ward].** *A writer's recollections.* 2 v. N. Y., Harper. [c. '18] 241; 259 p. il. pls. pors. O \$6 n. bxd.

*Author's recollections of English society and of such figures as the Wordsworths, Newman, Walter Pater, Arthur Hugh Clough and the Brownings.*

**Whitaker, Herman.** *Hunting the German shark; the American navy in the undersea war.* N. Y., Century Co. c. 310 p. il. pls. D \$1.50

*Gives résumé of submarine fighting, the plan on which America first began naval operations abroad, describes different branches of the service, etc.*

**Whiteford, Rob. Naylor.** *Motives in English fiction.* N. Y., Putnam. c. 10+378 p. O \$2 n.

*Chronological arrangement of English novelists from Sir Thomas Malory to Miss Mitford presenting a history of English fiction together with a view of its variation in atmosphere, motivation and characterization. Index. Author is professor of English literature, Toledo University.*

**Wilkinson, H: Spenser.** *Learners as leaders; an address delivered on 26th April, 1918, at a memorial service for members of Manchester University who have fallen in the war.* N. Y., Longmans. 40 p. D (Manchester University lectures, 20) 50 c. n.

*Author is Chichele professor of military history, University of Oxford.*

**Woehlke, Wa. Victor.** *Union labor in peace and war.* San Francisco, Sunset Pub. Ho. [460 4th St.] c. '17-'18 8+141 p. il. pors. D \$1; pap. 75 c.

*Analyzes and defines the status of union and unorganized workers on the Pacific Coast.*

**Woodburn, Ja. Alb., and Moran, T: Fs.** *The citizen and the republic; a text-book in government.* N. Y., Longmans. [c. '18] 398+46 p. (bibls.) il. pls. facsms. maps O \$1.50 spec. n.

**Yapp, Sir Arth. K.** *The romance of the Red triangle; the story of the coming of the Red triangle and the service rendered by the Y. M. C. A. to the sailors and soldiers of the British Empire.* N. Y., Doran. [c. '18] 195 p. D \$1 n.

*Story of the Red Triangle and its contributions to the physical and spiritual well-being of the men at the front.*



## The Publishers' Weekly

### Subscription Rates

One year, postage prepaid in the United States, \$5.00; foreign, \$6.00.  
Single copies, 10 cents. Educational Number, in leatherette, 50 cents, Christmas Bookshelf, 25 cents.

### Advertising Rates

Front section (full pages only).....\$35 00  
(Back section, unspecified position)

One page ..... 30 00  
Half page ..... 17 00  
Quarter page ..... 9 00  
Eighth page ..... 5 00  
One-sixteenth page ..... 2 50

The above rates are for unspecified positions. Special rates for preferred positions (full pages only).

Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the headings of "BOOKS WANTED" and "BOOKS FOR SALE" book-trade subscribers are given under their own names five nonpareil lines (exclusive of address) free advertising for specified books, not more than one title to the line, in any issue except special numbers, but not exceeding one hundred lines a year, a maximum of fifty lines under "Books Wanted" and fifty lines under "Books for Sale," and if over five lines are sent for either department in only one issue, or fifty lines for each department within the calendar year, the excess is at ten cents a line. Bills for this service will be rendered monthly. Objectionable books are excluded so far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

"Books Wanted" must be designated by actual title, not by "any."

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "HELP WANTED" or for other small undisplayed advertisements, the charge is 15 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

### INDEX TO ADVERTISERS

	PAGE
American Library Annual (The).....	1926
Baker's Great Bookshop.....	1955
Book Manufacturing .....	1943
Books for Sale.....	1953, 1954
Books Wanted .....	1945-1953
Bowker (R. R.) Co.....	1927
Brassil (D. S.) Bindery.....	1955
Cazenove (C. D.) & Sons.....	1955
Doran (G. H.) & Co.....	1925
Dutton (E. P.) & Co.....	1948
Godkin (M. C.).....	1955
Help Wanted .....	1954
Knopf (A. A.).....	1956
Languages .....	1954
Remainders .....	1954
Schoenhof Book Co.....	1955
Sedef .....	1955
Situations Wanted .....	1954
Small, Maynard & Co.....	1928
Special Notices .....	1954
Tapley (J. F.) Co.....	1955
Wycil & Co.....	1955

## CLASSIFIED ADVERTISING

One line, \$7; two, \$12; three, \$16; four, \$20 a year.

### BOOK MANUFACTURING

#### AUTHORS' AND PUBLISHERS' SPECIAL SERVICE

K. M. Knudsen, "The Colonna," Newtonville, Mass. Indexes constructed for historical, scientific and technical works. Research work, Editing, Revising. Translations from the Scandinavian.

#### COMPLETE BOOK MANUFACTURING

Braunworth & Co., 54 Broadway, Brooklyn, N. Y. Near Williamsburg Bridge. Bedford Ave. Trolley Station. Complete facilities for book manufacturing. Composition, electrotyping, printing, bookbinding, in paper, cloth and leather. Representative will gladly call and give full particulars.

Thomas Y. Crowell Company, 426-428 West Broadway, N. Y. Complete manufacture a specialty.

#### The Norwood Press, Norwood, Mass.

J. S. CUSHING Co., Composition and Electro.  
BERWICK & SMITH Co., Presswork.  
B. FLEMING & Co., Binding.

The Plimpton Press, Norwood, Mass. New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

Stanhope Press, F. H. Gilson Company, 54-60 Stanhope St., Boston. Bookmaking from manuscript to bound book, Mathematical, Scientific, School, Music, and general literature.

J. F. Tapley Co., 531-535 West 37th Street, Ware-rooms 425 Eleventh Avenue, New York. Superior equipment and organization for producing editions promptly, accurately and at lowest consistent prices. Cover stamping for the trade.

**COMPOSITION AND PRESSWORK**

The Rider Press, Inc., 241 W. 37th St., New York. "Edition printers to publishers." Printers of the PUBLISHERS' WEEKLY and specialists on catalog and bibliographical work. Let us estimate for you.

**INDEXING**

C. H. Denison's Index, also flat indexing and gold Lettering. D. T. S. Denison, 40 E. 22d St., N. Y.

**BINDING, EDITION WORK**

D. S. Brassil Bindery. All Styles. Leather, Cloth and Paper. Editions and Catalogues our specialties. 41-42-45-47 Elizabeth St., New York City.

The Butler Ward Company, 34-44 Hubert Street, New York. Cloth and leather edition work.

Thomas Y. Crowell Company, 426-428 West Broadway, New York. Cloth and leather work of every description.

Robert Rutter & Son, Inc., 410-416 E. 32d St., New York. Cloth and leather edition work.

H. Wolff, 518-534 West 26th St., New York. Extensive and modern facilities for every description of perfect Book Making in its entirety done in our fireproof building.

**BOOKBINDERS' MATERIAL**

Becker Supply Co., 24-26 E. 13th St., New York. CROWN CLOTH, TUXEDO LINEN. Selling Agents for DIAMOND DECORATIVE LEAF used by U. S. Government as a Substitute for Gold; will not tarnish on cloth, paper or similar material—samples on request. Designers and Engravers of Book Stamps.

**BOOKBINDERS' CLOTH**

The Holliston Mills, of Norwood, Mass. HOLLISTON BOOK CLOTHS in all styles, colors and patterns. New York Office and Warehouse, 2 West 13th Street. Sample books furnished on request.



Interlaken Mills-Standard Book Cloths. Sample Books, showing the reason for thirty-four years continued supremacy, gladly furnished. Main Office, Providence, R. I. Sales Department, 18-20 Thomas Street, New York City, N. Y.

**HALF-TONE AND OTHER PLATES**

The Hagopian Photo-Engraving Co., 39 East 20th St., New York. Pioneers in the development of photo-engraved plates.

**MAP SPECIALISTS**

C. S. Hammond & Co., Sales Depart., 30 Church St. (Hudson Terminal); Offices and Works, 22 Thames St., New York. Engraving, printing and mounting.

**BOOK TRADE SPECIALTIES****DIARIES**

B. W. Huebsch, 255 Fifth Ave., New York. Annual and Perpetual YEAR BOOKS. A popular diary.

**DIRECTORIES FOR THE BOOK TRADE**

Directory of Booksellers (3,200) in U. S. and Canada. Directory of Book Publishers in the U. S.; a list of 2,100 Private Collectors of Books, all three up to date and in one vol., \$5.00. PUBLISHERS' WEEKLY, 241 W. 37th St., New York.

**MEDICAL BOOKS**

Medical Books and Periodicals, American and Foreign, New and Old. Paul B. Hoeber, 67-69 East 59th Street, New York.

**SCIENTIFIC AND TECHNICAL BOOKS**

Isaac Pitman & Sons, 2 West 45th St., New York.

**FOREIGN AND SPECIAL BOOKS**

American-Scandinavian Foundation, 25 W. 45th St., N. Y. Trans. Danish, Swedish, Norwegian.

Bloch Publishing Co., 40 E. 14th St., New York. Jewish Books (in English). Everything published.

Brentano's, Fifth Ave. and 27th St., New York. French, Italian, Spanish, German Books. Specialty in Latin American Books. Educational Publications previously issued by W. R. Jenkins Co.

William Helburn, Inc., 418 Madison Ave., N. Y. Importers and Publishers of Architectural and Art Industrial Books.

Laird & Lee, Inc., Chicago. Foreign-Language Dictionaries—Spanish, French, Italian, German, Swedish, Danish, Norwegian. World's largest line of dictionaries (English and foreign) published by one house.

Lemcke & Buechner, 32 West 27th St., New York. All foreign books and periodicals.

Scandinavian Books Exclusively. Albert Bonnier Publishing House. 561 Third Ave., New York.

G. E. Stechert & Co. (Alfred Hafner), 151-155 W. 25th St., New York. Foreign Books and Periodicals.

E. Steiger & Co., 49 Murray St., N. Y., carry the largest stock of foreign publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

**MAGAZINES—BACK NUMBERS**

Back numbers of magazines can be had at Abrahams Book Store, 145 4th Ave., N. Y.

A. S. Clark, Peekskill, N. Y. Complete files and Back Numbers of over 1200 different magazines, English and American. Send me your wants. Prompt service.

F. W. Faxon Co., Back Bay, Boston, Mass. Complete files and back numbers of magazines.

Chemical and Medical Periodicals. Complete sets or back copies bought and sold. B. Login & Son, 152 East 23rd St., New York City.

The Morgan Book Store, 37 Corning St., Boston, Mass. Back numbers of all Magazines supplied. Submit your want lists.

Back vols. and nos. of magazines supplied. Philadelphia Magazine Depot, 326 N. 10th St., Philadelphia, Pa.

We buy and sell periodicals—numbers, volumes and sets. H. W. Wilson Co., 958-964 University Ave., New York.

**KINDERGARTEN AND SCHOOL SUPPLIES**

E. Steiger & Co., New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

**SHORTHAND AND SPANISH BOOKS**

Isaac Pitman & Sons, 2 West 45th St., New York.



## BOOKS WANTED

William Abbott, Tarrytown, N. Y.

Forest Life and Forest Trees, Springer.  
Forest Leaves, any nos.

The Acorn, Portsmouth, N. H.

Reminiscences of Marbot, 2 vols.

Adair's Book & Magazine Shop, 445 So. Dearborn St., Chicago, Ill.

Reynolds, G. W. M. Myst of Court, London.

Reynolds, Rose Foster.

Reynolds, Venetia Trelawney.

Reynolds, Lady Bess and Lady Florina.

Reynolds, Lord Octavian Meredith.

Alabama State Department of Archives and History, Montgomery, Ala.

American Book Prices Current, all except 1899-1906, 1917.

Southern Commercial Secretaries Association, Proceedings, 1908-1911, 1914, 1917.

## SPECIAL NOTICE

The privilege of free advertising under Books Wanted and Books for Sale will be withdrawn during 1919. The radical increase in printing costs makes this change in terms imperative. The charge to subscribers, as before, will be ten cents a line, name and address free; to non-subscribers, fifteen cents a line, name and address to be counted.

Allegheny County Law Library, 9th Floor, City County Bldg., Pittsburgh, Pa.

## Public Utilities Reports

Ariz. Ry. Comm., 1909, 1911.

Calif. R. R. Comm., 1890.

Conn. R. R. Comm., 1853-54, 1854-55, 1856-57, 1859, 1861, 1867, and Spec. 1876.

Dakota (Terr.) R. R. Comm., 1887, 1888.

Ga. R. R. Comm., 1893.

Ky. R. R. Comm., 1880, 1882, 1884.

M. E. Bd. of R. R. Comm., 1858, 1859, 1861 to 1869 both incl., 1875.

Mass. Gas & Elect. L. Comm., 1886, 1887.

Minn. R. R. Comm., 1872, 1874, 1878, 1880.

Minn. R. R. & W. H. Comm., 1889, 1890.

Miss. R. R. Comm., 1909-11.

Mo. R. R. Comm., 1875, 1876, 1877.

Neb. Transportation Bd., 1888 to 1897 both incl.

N. H. R. R. Comm., 1845, 1846, 1847, 1848, 1853, 1854, 1856, 1859, 1860, 1877.

S. Dak. R. R. Comm., 1891-92, 1901.

## Session Laws

Ala., 1831-32, 1840-41, 1842-43.

Ark., Nov., 1850-51; Nov., 1860; Sp. Nov., 1861;

Adj. Nov., 1868; Reg., 1871-72.

Fla., June and Nov., 1845; 1860-61; 1863-64; 1864-

65; 1869; 1870; May, 1870; 1881.

Idaho, 1866-67; 1868-69; 1872-73.

Neb., Dec., 1855.

New Mex., 1851-52, 1853, 1854-55, 1855-56, 1856-57,

1858-59, 1859-60, 1860-61, 1863-64, 1864-65, 1865-

66, 1866-67, 1867-68, 1868-69, 1869-70.

Laws of Territory "Kearny Code," Santa Fe, Oct. 7,

1846, 1 vol.; Laws of Territory (1851), Santa Fe,

1852, 1 vol., English eds.

N. Car. Pub. and Priv., 1817 and 1818.

Oregon, 1860, Gen.; 1862 Spec.; Dec. 1865, Gen. and Spec.

## Miscellaneous Books

Mass. Department Repts., vols. 1 to 5 incl.

Ohio Department Repts., vols. 1 to 7 incl.

Rate Research, vol. 2.

Allen Book and Prtg. Co., 454 Fulton St., Troy, N.Y.

Whipple, Typhoid Fever.

Brantome, Gallant Dames.

Flaubert, Salammbô.

Holman-Briggs, In the Day of Battle.

Martin, History of Surbiton-on-Thames.

Greenbaugh, Apostles of Our Lord, Doran.

Jones, Glorious Company of the Apostles, Doran.

Rattenbury, The Twelve.

American Baptist Publication Society, 514 N. Grand Ave., St. Louis, Mo.

Expositor's Bible, good condition, second-hand set.

Christology of Paul, Rostrom.

Teachings of St. Paul in Terms of Present Day, Ramsay.

Pulpit Commentary, second-hand set.

Preacher's Homeletic Commentary, second-hand set.

John R. Anderson, 31 West 15th St., New York.

Books by Ezra Pound.

Poems (All) by Shaemas O'Sheel.

Trail, Social England.

Antique Bookstore, 119 Summit St., Toledo, Ohio.

Bible History, Prof. Daniel.

Audubon Birds, original edition.

"Back Number Wilkins," Danvers, Mass.

The Harvard Classics, consisting of about 52 vols.

William M. Bains, 1213 Market St., Philadelphia.

Ricci, Old Italian Lace, 2 vols., Lippincott.

Leach, English Schools at Reformation.

Maitland, Roman Canon Law in the Church of England, Amsterdam.

Mombert, Book on the Schools of Charles the Great.

H. C. Barnhart, York, Pa.

New Light on the Great Pyramids, A. R. Parsons, Metaphysical Pub. Co.

The Barr Book Shop, 24 W. Orange St., Lancaster, Pa.

Brubacher Genealogy.

Lancaster Co. Historical Pamphlets.

Burton, Arabian Nights.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.

Radot's Life of Pasteur, 2 vols.

Tales of Old Japan, 2 vols.

Historical Basis of Religions, Primitive, Babylonian, etc. H. C. Brown.

Spinoza Philos. as Contained in the Ethics, trans. by Fullerton.

The Beacon, 134 Montague St., Brooklyn, N. Y.

Lute of Jade, Wisdom of East series, Dutton.

Boernstein, H., 75 Jahre i.d. alten u. neuen welt.

Poraires, 3 vols.

H. von Martel, Briefe, about 1835.

German-Americana, only scarce items.

Beecher, Kymer & Patterson, Kalamazoo, Mich.

Dickens, My Father as I Knew Him.

Whitman, Selections, Small, Maynard.

France, Honey Bee.

Raden Powell, Boy Scouts Beyond Sea.

Helin, Practical French Composition.

C. P. Benzinger Co., Codebook Dealers, 25 Whitehall St., New York.

Western Union Universal Code.

A B C Fifth—A: Telegraph Code.

Lieber's Standard Code.

Any Amer.-Foreign Code.

Sell All Commercial Codebooks.

D. D. Berolzheimmer, 17 Battery Place, New York.

All publications of the Grand Lodge, Free and Accepted Masons, State of New York, prior to 1840, including transactions, constitutions, etc.

The Book Shop, Doubleday, Page & Co., Pennsylvania Terminal, New York.

Poètes d'Anjourdhin (Société du Mercene de France), Van Beve & Seantand.

G. Waldi, Anthologie des Poetes Francais Contemporaires, 3 vols.

The Bookshop for Boys and Girls, 264 Boylston St., Boston, Mass.

Rey, Guido, Peaks and Precipices, Dodd, Mead, 1915.

## BOOKS WANTED—Continued.

**E. Borgman, 10 Hyde Station, St. Louis, Mo.**  
 Robinson, Arithmetic Help.  
 Southcombe, Chemistry of Oil Industries.  
 Villon, Pract. Treatise on Leather Industry.  
 Hermann, Painting on Glass and Porcelain.  
 Wilson, Inorganic Chemistry.  
 Woolley, Addison Broadhurst—Master Merchant.  
 Gross, Hops in Their Botanical, Agricultural and Technical Aspects.

**Wm. C. Breckenridge, 4123 Enright Ave., St. Louis.**  
 McGuffey's First Reader, 1853 or earlier.  
 McGuffey's Second Reader, 1853 or earlier.  
 Webster Noah, Elementary Spelling Book.  
 Describe above fully.

**Brentano's, Fifth Ave. and 27th St., New York.**  
 Strickland's Queens of England, Barrie edition.  
 Any books on Charleston, S. C.  
 Spectator, old calf binding.  
 Hale Trans., Allegheny Pioneers.  
 A Woman's Confessional, Helen Wolyeska.  
 Life and Letters of Fred'k Bremer, Charlotte Bremer.  
 Oilmen's Sundries and How to Make Them, Scott Greenwood.  
 Crooman Lectures, Beevor.  
 Weltgeschichte, Leopold Ranke.  
 Chansons de Bilitis, illustrated, Pierre Louys.  
 Arts and Crafts of Older Spain, Williams.  
 Van Dyck, ed. by T. L. Hare.  
 Raphael, ed. by T. L. Hare.  
 The Theory and Practice of Brewing.  
 The Book of Kells, Studio Supplement.  
 Essays on Short Story Writing, Poe.  
 Scientific Studies of Language, H. Palmer.  
 Trade Directory of South America.  
 New Methods of Education, J. Liberty Todd.  
 Navigation, Percival H. Thompson.  
 Salmonica, Sir Humphrey Davy, fine edition.  
 The Great Religions of the War, Harper.  
 The Mohammedan World To-day, Revell.  
 Virgil's Aeneid, ed. by Anthon, American Book Co.  
 Gleanings of Past Years, Mrs. E. Gladstone, 7 vols.  
 Nancy the Joyous, Edith Stow.  
 Pertetua Neary, Calthrop.  
 Mrs. Geoffrey, The Duchess.  
 The Duchess, by the Duchess.  
 Airy Fairy Lillian, The Duchess.  
 Mollie Bawn, The Duchess

The following by Morly Roberts:  
 Brown Mare, Knopf.  
 Rachel Marr, Page.  
 Blue Peter, Page.  
 David Bran, Page.  
 Flying Cloud, Page.  
 Lady Penelope, Page.  
 Promotion of the Admiral, Page.  
 Lord Linlithgow, Harper.  
 Collosus, Harper.  
 Son of the Empire, Lipp.  
 Painted Rock, Lipp.  
 Capt. Spinks, Lipp.  
 Thorps Way, Cent.  
 Private Life of Henry Maitland, Doran.  
 Time and Thomas Warine, Putnam.  
 Modern Painting, Moore.  
 Memories of My Dead Life, Moore.  
 Story of Toy Togs or Mop & Frick.  
 A Tramp Three the Bret Harte Co., Beasley.  
 Verses, Robinson K. Leather.  
 The Man of Forty Faces, Cleek.  
 Marine Insurance, Its Principles and Practice, F. Templeman.  
 Andrew Elliot, His Life and Letters, C. V. Mathews.  
 Norse Fairy Tales, Dasent.  
 Voltaire Montesquieu and Rousseau in England, Churton Collins.  
 Caesar's Column, Ignatius Donnelly.  
 The Barbizon School, C. Thomson.  
 Ruthless Rhymes for Heartless Homes, D. Streamer.  
 Grimms Tales Made Gay, Carryl.  
 Garden Without Walls.  
 Field of Clover, Lawrence Housman.  
 Fire Hand Book, Cayard.  
 Horace Newt, Kennerly.  
 Lonely Lovers, Kennerly.  
 Verse and Worse, John Edw. Hazzard.  
 The Home Physician, M. E. Doolittle.

## Brentano's—Continued.

Spirit of Islam, Syed Ameer Ali.  
 Man of Fragments of Forgotten History, Two Chelas.  
 Old Diary Leaves, vols. 1, 2, 3, 4, complete or 2 only.  
 Karma, Dr. Jerome B. Anderson.  
 Talking Image of Wiur, Dr. Franz Hartman.  
 Photoplay Writer, Radnor.  
 Scenario Writing, Ross.  
 Moving Pictures, Talbot.  
 Opening and Operating a Moving Picture Theatre, Hodge.  
 The Photoplay, Nelson.  
 Art of the Photoplay, Ball.  
 Twenty Years of Hustling, J. J. Johnson.  
 Life of George Rogers, Clarke.  
 Money and Credits, Oldrich.  
 Packing House and Cold Storage Construction, H. P. Henschlein.  
 International Exchange, Margraff.  
 Mystical Element of Religion, Baron von Hugel.  
 Crumbs from the King's Table, Margaret Bottome.  
 Criminal Investigation, Hans Gross.  
 Sappho, Wharton.  
 Fantastics and Other Forms, Lacasadio Hearn.  
 How to Build, Equip and Operate a Cotton Mill in the U. S. A., Bennett.  
 Verse and Worse, Hazzard, 4 copies.  
 Fate and Destiny, I. Madach.  
 Practical Guide to Latin America, Albert Hale.  
 Principles of Art Education, Prang.  
 Social Register of N. Y. City for 1898.  
 Welfare and Housing, Hutton.  
 Loves of Two Cats, Loti.  
 The Old North West, Hindsdale.  
 Sheaves, Benson.  
 Eugene Onegin, Pushkin.  
 Boris Goridonow, Pushkin.  
 Chatterbox, 1881.  
 History of the World—early Egypt, Ragozin.  
 The Desire for Quality.  
 Cleopatra, Sergeant.  
 Empress Eugenie, Sergeant.  
 Letters of Walt Whitman, Wound Dresser.  
 History of Peru, Clements Markkam.  
 Bindweed, Nellie K. Blissett.  
 Aspects of Child Life and Education, Stanley Hall.  
 Poems of James Elroy Fleecker, Doubleday.  
 Rhymster, Tom Hood.  
 Trail Dust of a Maverick, E. A. Brininstool.  
 Book of Clever Beasts, Reed.  
 Story of Scotland, Marshall.  
 Modern Ghost Stories, May E. Buckingham.  
 Mystical Element in Religion, 2 vols., von Hugel.  
 Science of Being, Mrs. U. Gestefeldt.  
 On Some Technical Elements of Style in Literature, R. L. Stevenson.  
 Hollow Needle, Maurice Le Blanc.  
 Elementary Rational Arithmetic, Meyers & Brooks.  
 Bishops Emeralds, Townley.  
 Treasury of American Sacred Songs, Horder.  
 The Poet's Bible, New Testament ed., Horder.  
 Thoughts from the Inner Life, D. E. Bailey.  
 Arabian Nights, illus., Dulac.  
 Ruggles of Red Gap, Harry Leon Wilson.  
 Tender Buttons, Gertrude Stein.  
 Memoirs and Impressions of Helen Modjeska.  
 Imagination and Its Wonders, Arthur Lovell.  
 Catalysis, E. Jobbing.  
 Nellies Memories, Carey.  
 Lorraine, Robt. W. Chambers.  
 Feeding the Munition Worker, compiled by Canteen Committee, Wyman Co., London.  
 Ireland's Case, MacManus.  
 Journal of Marie Bashkertseff.  
 Mallock's Lucretius.  
 Mackail's Lucretius.  
 Mrs. Caudle's Curtain Lectures.  
 John Halifax, Gentleman, first ed.  
 Bridgman's Book Shop, 108 Main St., Northampton, Mass.  
 Tristram and Isolde, trans. Jessie.  
 Weston, Arthurian Romance, Nutt.  
 Set Stoddard's Lectures.

**Brooklyn Museum Library, Eastern Parkway and Washington Ave., Brooklyn, N. Y.**  
 Cincinnati Soc. of Nat. Hist., vol. 1; vol. 2, no. 3; vol. 3, no. 2; vol. 13, no. 4.  
 Britton & Brown, Il. Flora of the Northern U. S., Canada, etc., last edition.  
 Bryant & Douglas Book & Stationery Co., Kansas City, Mo.  
 Emery Family Genealogy, by Rev. Rufus Emery.



## BOOKS WANTED—Continued.

The Burnham Antique Bookstore, P. O. Box 2068,  
Boston, Mass. [Cash.]

Monograph of Department of Education, University  
of Chicago, vol. 1.  
Any vol. containing colored illus. of the Peacock.  
M. C. Colson's Dugmar the Egyptian.

Burrows Bros. Co., 633 Euclid Ave., Cleveland, O.  
Justice in War Time, Russell.

John Byrne & Co., 715 Fourteenth St., N. W.,  
Washington, D. C.

Lawyers' Reports, Annotated Old Series, 70 vols.  
and Digest 3 vols., fine condition, buckram binding.

Cadmus Book Shop, 133 West 33d St., New York.  
Nash Family, Hartford, 1853.

Campion & Co., 1316 Walnut St., Philadelphia.  
Florence Nightingale, 2 vols., Macmillan Co.  
Witchcraft and Second Sight in Scotland.  
Tales of Languedoc.  
Curtin, Myths and Folk Tales of Russians.

Carnegie Library of Pittsburgh, Pittsburgh, Pa.  
Motor Boat Magazine, Oct. 25, 1918.

C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.  
Century Dictionary, vols. 11, 12, 1/2 mor., or cl.  
Cooke, Plain and Easy Account of British Fungi.

Central Book Co., 93 Nassau St., New York.  
Putney's Law Library.  
Chadman's Law Library.  
La Salle University Extension Law Library.  
Blackstone Institute Law Library.  
Cobb on Slavery.

Chamberlain Bros., Pittsfield, Mass.  
Italy at War, Viviani.

Geo. M. Chandler, 75 E. Van Buren St., Chicago.  
Wallis, Life of Francis Place, Longmans, 2 copies.  
Stobart, The Grandeur that Was Rome.  
Shelley, Buxton-Forman edition, 8 vols.  
Sharp, Spirit Lake Massacre.  
Oberholtzer, Life of Robert Morris.  
Haywood, Civil and Political History of Tennessee,  
1823, with slip of Errata.  
Montaigne Essays, Hazlitt's edition, 3 vols.  
Metternich Memoirs, vol. 5, Scribner.  
Jackson, The Eighteen-Nineties.  
Patterson, History of the Backwoods, 1843.  
Chicago Magazine, 1857, no. 1.  
Gastine, Madame Tallien, 1913, Lane.  
Arnold, Matthew, Works, de Luxe edition, 15 vols.  
A Western Journey with Emerson.  
Nicolas and Hay's Lincoln, 10 vols., Original issue,  
Century Co.  
Parsons, A. R., New Light from the Great Pyramids.  
Stevenson, Home Book of Verse, 8 vol. ed., cloth.  
Hind, Labrador, 2 vols.  
Dickens, Oliver Twist, Centenary edition.  
Dickens, Tale of Two Cities, Centenary edition.  
Blomfield, Renaissance Architecture in England, 2  
vols., Macmillan.  
Cain, Walks in Paris.  
Letters to an Enthusiast, Mary Cowden Clarke, 6  
copies.

The Arthur H. Clark Co., Caxton Bldg., Cleveland, O.  
Archiv di Ophthalmologie, set to 1917.  
Bulletin et Memoirs de la Soc. Fran. d'Ophthal-  
mologie, set to 1917.  
Congress Internationale d'Ophthalmologie, set or run.  
Ophthalmology, Otology & Laryngology, Journal of,  
set or run.  
Ophthalmic Review, set to 1916.  
Ophthalmic Record, set or run.  
Outlook for Blind, set or run.  
Recueil d'Ophthalmologie, set or run.  
Revue General d'Ophthalmologie, set or run.  
Royal Ophthalmic Hospital Reports, set to 1918.  
Revue de Metallurgie, vols. 1-10.  
Journal of Institution of Metals, 1909-1917.  
Archiv of Ophthalmology, vols. 1-46.  
American Journal of Ponthalmology, vols. 1-33.  
Archiv d'Ophthalmologie, vols. 1-34.  
Surgery, Gynecology & Obstetrics, vols. 1-25.

## The Arthur H. Clark Co.—Continued.

Burr, Light on Freemasonry.  
Burton, Eastern Star.  
Barrat, Freemasonry in Pa., 1727-1907.  
Cunningham, Hist. of Freemasonry in Ohio, 3 vols.  
Du Laurans, Masonic Sketch Book, etc.  
English, History of Masonry in Indianapolis.  
Ford, Masonic Pronouncing Dictionary.  
Goffe, Light-More Light-Further Light.  
Hall, Hist. of Pyramid Temple, A. A. O. N. M. S.  
Hurd, Masonry of Bible.  
Hill, Centennial Class Record, Biographies of 33°  
Masons.  
Morris, Freemasonry in the Holy Land.  
Morris, Masonic Martyr, Eli Bruce.  
Mitchell, Common Law of Masonry.  
Pope, Remarks on Masonic Bookplates in Amer., 2 vols.  
Portrait Gallery, with Biographical Sketches of Free  
Masons of U. S.  
Rawson, Kadmus, or Three Journeys Toward the  
East.  
Redding, Illustrated Hist. of Freemasonry.  
Shell, Secret Trial of Masonry Revealed.  
Swinerton, Origin of Masonry.  
Twiss, Centennial Hist. of Jerusalem Chapter No. 8,  
R. A. M.  
Waite, Steps to the Crown.  
Ward, Some American College Bookplates.  
Johnston, Masonry, past, present and future.  
North American Review, vols. 1-125, 178-183, 168-188,  
191-194, 197 to  
Kant's Philosophy by Schopenhauer, ed. by Kelly.  
Carrington, Ab-Sa-Ra-Ka, Land of Massacre, etc.  
Textor, Official Relations between U. S. and Sioux  
Indians.  
Carrington, My Army Life and Fort Phil Kearney  
Massacre.  
Sioux Wars from 1866 to 1876, anything on.  
Pennypacker, Penna. in Amer. History.  
Thaxter, Masonic Album and Historical Register.

Colesworthy's Book Store, 66 Cornhill, Boston.

Romance of Perfume Lands.  
Nautical Astronomy, Poor.  
Angels of the Battlefield, Barton.  
Story of Liberty, Charles Carleton Coffin.  
Meditations for Every Day of Year, Challenger.  
Schrubach der Function Theorie, Osgood.  
Almost Fourteen.

The College Book Store, Springfield, Ohio.

Vindication of Luther by Arch Deacon Hare, and  
ed., 1855.  
Bampton Lectures by Archbishop Lawrence, 4th ed.,  
1853.  
Biography of Luther by Robt. Montgomery, cloth  
bound.  
Romanism and the Reformation, 1887, cloth, 12mo,  
396 pages.  
A System of Theology, by A. A. Hodges, 1888, 12mo,  
cloth, 190 pages.

Columbia University Library, New York.

Cury, C., Histoire de la litterature française a  
l'usage, Teubner, 1908.  
Dexter, Conduct and the Weather, Macmillan, 1899.  
Groos Play of Man tr. Baldwin, Heineman.  
Hobson, Imperialism, Pott, 1902.  
Townsend, Asia and Europe, Putnam, 1905.

Columbia University Press Bookstore, 2960 Broad-  
way, New York.

Gulliver, Metallic Alloys, latest ed., new or second-  
hand.  
Lyde, Continent of Europe, 2 copies.  
Cambridge Modern History, complete sets or single  
vols.  
Cambridge History of English Literature, complete  
sets or single volumes.

Conder's Bookstore, 114 E. 59th St., New York.

Clark's Farm Weeds, Ottawa.  
Lanchester, The Flying Machine as Engineering,  
1917.  
Gayley's Classic Myths, 1893 edition.  
Masson's Life of Milton, 6 vols., cloth.  
Schoenhof, Economy of High Wages.  
Mittford's Tales of Old Japan.  
Sorrows of Werther.  
De Leuze, Obstetrics.  
Münsterberg, Psychology and Indust. Efficiency.  
Lankow's Science of Vocal Art.

**BOOKS WANTED—Continued.**

R.W. Crothers, 122 East 19th St., New York.  
[Cash.]

The Story of Willie Riley.  
Anne De Morgan's On a Pincushion, pub. E. P.  
Dutton & Co.

Dartmouth College Library, Hanover, N. H.  
Ballard, C. R., Vermont, a poem.  
Gridley, Mill of the Muses.  
Moore, Ada, Under the Pines.  
Weekes, Refine, Poems.

R. Davis, 36 Vesey St., New York.  
Sets of O. Henry.  
Harvard Classics.  
World's Greatest Books, 20 vols.  
Course in Business English, 12 vols.  
Payne's Arabian Nights, vol. 4 only.

Denholm & McKay Co., Worcester, Mass.  
Man Visible and Invisible, pub. by John Lane.  
Victor of Salamis, Davis, Macmillan.

**CHANGE OF ADDRESS**

**MAGGS BROTHERS**  
(Formerly of 109, Strand) have pleasure  
in announcing that they have removed to  
**34 & 35, CONDUIT STREET**  
**New Bond Street, London, England**  
Specialty: Rare Books—Engravings—Autographs

DeWitt & Snelling, 1609 Telegraph Ave., Oakland,  
Cal.

Orchids for Everyone, Curtis, pub. by Dutton or  
Dent.

A Synchronological Chart.  
Geometrical Optics, anything.  
Lens Grinding, anything.  
Parson's New Light on the Great Pyramid.  
Piazzi Smyth's Great Pyramid, 2 vols.  
Pocock, Early History Great Britain.  
Pocock, Early History Rome.  
Beckford & Hopper, Convict 9009.  
Canfield, City of Six.  
Canfield, Diary of a '49er.  
Thackeray, Centenary edition, any odd vols.

E. P. Dutton & Co., 681 Fifth Ave., New York.  
Blackwood, Education of Mr. Paul.  
Blashfield, Cupid's Mask.  
Cellini, Life of, Edited by McDonald.  
Dodd, The Epigrammatists, Bohn Library.  
Garrett & Gosse, English Literature, 4 vols.  
Goldsmith's Vicar of Wakefield, illus. by Rowland-  
son, Appleton.  
Humphrey, Coin Collector's Manual, Bohn Library.  
Journal of the Society of the Chemical Industry, 1883.  
Johnston, W. G., Experiences of a Forty-Niner,  
Pittsburgh, 1892.  
Jespersen, O., Growth and Structure of the English  
Language.  
Mead, E. D., Philosophy of Carlyle, 1881.  
Luckey, G. J., American Voters' Vade-Mecum, Phila-  
delphia, 1884.  
New York Tribune, August 14, 1918.  
Porter, Rose, Treasure Bits, English Authors.  
Richter, Flower, Fruit and Thorn Pieces, Bohn Li-  
brary.  
Racinet, La Costume Historique, 6 vols., 1888.  
Rickert and Paton, American Lyrics.  
Schecmann, Early Letters, Bohn Library.  
Scott, Life of Napoleon.  
Thackeray, Old Kensington.  
Wild Sports of the Far West, Peterson, Phila.  
Wedmore, F., Whistler's etchings, 2 edition, Lond.,  
1899.

Dental Magazines as follows:

Stomatologist, vol. 2, nos. 1, 2, 3, 4, 6, 7, 8; vol. 3,  
want all; vol. 4, nos. 1, 6; vol. 5, nos. 3, 5, 6;  
vol. 7, no. 7; vol. 9, no. 2; vol. 10, nos. 2, 3, 5.  
Surgical and Dental News, want all.  
Tennille Dental Journal, want all.

**E. P. Dutton & Co.—Continued.**

Texas Dental Journal, vols. 1 to 14 incl., want all.  
vol. 15, nos. 2, 3, 4; vols. 16, 17, 18, want all;  
vol. 19, nos. 2, 3, 4; vol. 20, no. 1; vol. 22, nos.  
3, 6, 7, 8; vol. 23, nos. 8, 9, 12; vol. 24, nos. 4,  
7, 9, 10, 12; vol. 25, want all; vol. 26, nos. 1,  
2, 3, 4, 6, 11, 12; vol. 27, want all; vol. 28, nos.  
1, 2, 4, 7, 11; vol. 29, nos. 1, 4, 8, 10; vol. 30,  
nos. 4, 6, 7, 9, 10, 11, 12; vol. 31, nos. 5, 12;  
vol. 32, nos. 1, 3, 4, 5, 6, 7.  
U. of Buffalo College of Dentistry Bulletin, want  
all.  
U. of Tennessee Dental Journal, want all.  
Vicksburg New Era, want all.  
Welch's Dental Magazine, vol. 1, nos. 1, 2, 3.  
Western Dental Journal, vol. 20, no. 2.  
Wisconsin Bulletin State Dental Society, want all.  
Xi Psi Phi Quarterly, vols. 1 to 6 incl., want all;  
vol. 8, nos. 1, 2, 3; vol. 10, no. 1; vol. 13, nos.  
1, 2, 4; vol. 15, nos. 2, 3, 4.

The Economy Book Shop, 33 S. Clark St., Chicago.  
A Bed of Roses, W. L. George.  
Book of Knowledge, set.  
Emphatic Diaglott, Wilson.  
Emil Zola's Works.  
Jewish Encyclopedia, set.

Foster Brown Co., Ltd., 472 St. Catherine St., West,  
Montreal, Canada.

Morris, W. E., McLeague.  
Fowler Brothers, 747 S. Broadway, Los Angeles, Cal.  
On the Trail of Don Quixote, Jacacci.  
Moonrise, Herbert Hall.  
Cupid En Route, Barbour, new copy wanted.

A. Frankenheim, 1810 Second Ave., New York.  
Hauptmann, Die vers unkene Glocke.

Franklin Bookshop, 920 Walnut St., Philadelphia.  
Bien Folio issue of Audubon's Bird Plates, N. Y.,  
1864, set only.  
Burroughs, J., Life of Audubon.  
Auk, vols. 1 to 8; also vols. 21 and 22, odd parts.  
Caton's Antelope and Deer.  
Auduboniana, Anything special or odd lots, vols. or  
plates.

E. French, 324 W. Monroe St., Springfield, Illinois.  
Knight o' Shakspeare.  
Oscar Wilde, full set.

Philip H. Furman Co., 363 W. 51st St., New York.  
Nat. Geographic Magazine, long run.  
Shakespeare's Garland.  
Common Sense, 1769.  
Ellis, Man and Woman.

**In The Press****AMERICAN BOOK  
PRICES****Current for 1918****\$15.00**

(Usual Trade Discount)

**E. P. Dutton & Company**  
**681 Fifth Ave. New York City****Previously Issued by Robert H. Dodd**

John L. Galletti, 601 W. 156th St., New York.  
Storia do Mogor, by Manucci, in English, un-  
abridged edition.  
Five Fair Sisters, Noel Williams.  
Reynard the Fox, a good edition.  
Lives of the Wives of the 12 Caesars.  
J. Gardner, 18 Broughton St., East, Savannah, Ga.  
Aristotle's Philosophy.  
Jonathan Wild, Fielding.



## BOOKS WANTED—Continued.

Christian Gerhardt, 25 West 42nd St., New York.

Frazer, The Golden Bough.  
Goodwin's Turf Guide, 1905, part 1.  
Louys, Aphrodite.  
Louys, The Songs of Bilitis.  
Yeats, Irish Fairy Tales.  
Lowndes, Bibliographer's Manual.  
Campbell, Franklin Imprints in Museum of Curtis Pub. Co.  
Hardy, The Trumpet Major, 1880.  
Cooper, The Two Admirals, 1842.  
Yellow Book, odd volumes of.

The Gleason Book Co., 104 Jay St., Schenectady, N.Y.  
Hamilton Institute Course, 25 vols.

Goldman's Book Store, 424 So. Dearborn St., Chicago.

Henty, At Aboukir and Acre.  
Henty, In Greek Waters.  
Henty, Through Russian Snows.  
Henty, At Agincourt.  
Henty, In the Irish Brigade.  
Beric the Briton.  
Haddock's Power of Will.

Alfred F. Goldsmith, 42 Lexington Ave., New York.

Unpathed Waters, Harris.  
Contemporary Portraits, Harris.  
Dance of Death, Bierce.  
Out of India, Kipling.  
Open Boat, Crane.  
Their Day in Court, Pollard.  
Chats on Old Prints, Haydon.  
Illustrations of the Sixties, White.  
Private Papers of Henry Ryecroft, Gissing.

Goodspeed's Book Shop, 5A Park St., Boston, Mass.

Almanacs, Ames, Boston, before 1765, Portsmouth, N. H., any dates.  
Brown, Flag of Minute Men.  
Burke, Heraldry.  
Channing, Wm. E., Poems of 65 Years, 1902.  
The following by S. L. Clemens:  
Jumping Frog, '67.  
Sketches, '73.  
Gilded Age, '73.  
True Story, '77.  
Punch, Brothers, '78.  
Prince and Pauper, '82.  
Merry Tales, '92.  
Amer. Claimant, '92.  
1,000,000 Bank Note, '93.  
Tom Sawyer Abroad, '94.  
Pudd'nhead Wilson, '94.  
Joan of Arc, '96.  
Tom Sawyer Abroad, '96.  
How to Tell a Story, '97.  
Man that Corrupted Hadleyburg, 1900.  
Dog's Tale, '04.  
Adam's Diary, '04.  
King Leopold's Soliloquy, '05.  
Coquelin, Art of the Actor.  
Cowboy Cavalier, C. M. Clarke.  
Crackenthorpe, Hubert, Sentimental Stories.  
Crane, Stephen, Maggie, Girl of the Streets, Orig. wrappers, first ed.  
Dunsany, Glittering Gate, Little, Brown.  
Fiske, Amer. Revolution, L. p.  
Galsworthy, John, From the Four Winds, Lond., 1897.  
Henry, O., Set.  
Herford, Brooke, Small End of Great Problems, Longmans.  
Hill, F. S., 26 Historic Ships; Lucky Little Enterprise.  
Jowett, Interpretation of Scripture, Dutton.  
Lincoln, Cape Cod Ballads.  
Malot, No Relations.  
Manchester, N. H., Directory, with map, ca. 1900.  
Meteyard, E., Life of Josiah Wedgewood.  
Owen, Old Times in Saco, Me.  
Pallissy, Life of.  
Porter, Mechanics and Faith.  
Prentiss, Mrs. Henry and Bessie.  
Punch, March 28, 1890.  
Sewall's Diary, 3 vols.  
Thrale, Mrs., Anecdotes of Johnson.  
Virginia Magazine of Hist. and Biog., vol. 2, no. 3, Jan., '95.  
Wilcox, W. F., Expansion of Europe, Bost., 1916.  
Southern Literary Messenger, odd vols. or set.

## Goodspeed's Book Shop—Continued.

Genealogies:

Blair, Scotch and Irish.  
Palmer Records, Suppl. to V. i., 2nd reunion, '82.  
Sanford, Syracuse, 1894.  
Tarleton, Concord, N. H.

O. A. Hale & Co., 140 So. First St., San Jose, California.

Will pay 50c. for copy of *Journal of Accountancy*, March, 1918.

Hall's Book Shop, 361 Boylston St., Boston, Mass.  
A Summer Cruise on the New England Coast.

Harvard Co-operative Society, Inc., Cambridge, Mass.  
Letters of Thomas Gray, Selected with Biographical Notice by Henry Milnor Rideout, Small, Maynard, 1899.

Eight Harvard Poets, 3 copies.

Whitney, Sanskrit Grammar.

DuMaurier, English Society, with Introduction by W. D. Howells, 1897.

Paul Sabatier, A Frenchman's Thoughts on the War, trans. by Miall.

Wm. E. Robinson, Spirit Slate-writing and Kindred Phenomena, Munn & Co., 1898.

Wm. A. White, Mental Mechanisms, Nervous and Mental Disease Monograph.

*Jl. of Nervous and Mental Diseases*, 1913, Series 8, fourth edition.

Henry B. Walters, Art of Greeks, Macmillan, 1906.

B. Herder Book Co., 17 So. Broadway, St. Louis, Mo.  
Orestes A. Brownson's Works, 20 vols.

Ernst Hertzberg & Sons, 1751 Belmont Ave., Chicago.  
Franklin, Hamilton, Clay, Lincoln, Jefferson, Federal editions.

Irving, 40 vol. ed.

Mark Twain, 25 vols.

Century Co., Stoane's Napoleon, 1896, part 5 only.

Parkman, Little, Brown.

Lamb, Edmonton ed.

The E. Higgins Co., Toledo, Ohio.

Disputed Handwriting, Laney, pub. by Harvard Book Co., Chicago.

Walter M. Hill, 22 East Washington St., Chicago.

Life and Works of Gilbert Stuart, Geo. C. Masson, Scribner's.

Life of R. Field, Charles Willson Field.

Burke, Nights in Town, Holt, 1915.

Encyclopedia Britannica, 11th ed.

Stephen Crane, The Black Riders.

Stephen Crane, Active Service.

Stephen Crane, Wounds in the Rain.

Stephen Crane, *The Langthorn*, a magazine.

W. Edmondstone Aytoun, Lays of the Scottish Cavaliers, first ed.

Willis George Emerson, Winning Winds, orig paper covers, Carleton, N. Y., 1885.

Bouicault, Dion, The Shaughraun, N. Y., French.

J. R. Seeley's Expansion of England.

Hovey's Poems.

Machiavelli's Prints edited by Burd.

Education of Henry Adams, one of 100 copies, privately printed.

*The Literary Digest* for April 20, 1918.

Literary Forgeries, J. A. Farrer, Longmans, 1907.

Himebaugh & Browne, Inc., 471 5th Ave., New York.

The Franconia Series.

Penmanship, in the 16th, 17th and 18th Centuries, L. F. Day.

Bryce Report on the Atrocities in Belgium.

Life of Andrea del Sarto, Guinness.

Del Sarto in Masterpieces in Color Series.

Imaging Obligation.

Levy's France.

Schoolcraft Work on the Indian.

Life of Sir Isaac Newton.

Five Fair Sisters.

Hochschild, Kohn & Co., Howard St., Baltimore, Md.

For the Queen, Oppenheim.

W. B. Hodby's Olde Booke Shoppe, 624 Penn Ave., Pittsburgh, Pa.

Moxey's Practical Accounting Systems.

Child's Book of Knowledge.

Set of Book of Knowledge.

Scientific Solution of the Money Question.

## BOOKS WANTED—Continued.

J. P. Horn & Co., 1001 Chestnut St., Philadelphia.  
Complete Writings of Madame de Stael, in French.

Houston Club, 35th and Spruce Sts., Philadelphia.  
Simms, Marion, Autobiography.  
Muir, Wm., Arabic Manual, English ed.

Paul Hunter, 401 1-2 Church St., Nashville, Tenn.  
O. Henry, 12 vols., 1/2 leath., Review of Reviews, ed.  
must be in fine condition.  
Clarke's Commentary, 6 vols., pub. between 1836 and 1860.

H. R. Hunting Co., Besse Place, Springfield, Mass.  
Besant, Early London.  
London in Day of Stuart.  
London in Day of Tudors.  
London in 18th Century.

Illinois Book Exchange, Lakeside Bldg., Chicago.  
Louisiana Code, 1825, French and English.  
U. S. Reports, L. C. P. ed., books 38 to date.  
Louisiana Laws, 1st and 2nd Sess., 1864-65.  
Hennen's Louisiana Digest, 2 vols., 1860.

G. W. Jacobs & Co., 1628 Chestnut St., Philadelphia.  
McGarrey's Ceremonies of the Mass.  
Wright's Some Notable Alters.

James A. Jenkins, 239 North Fulton Ave., Mount Vernon, N. Y.  
Miniatures Persannes, published in Paris.

Johnson's Bookstore, 391 Main St., Springfield, Mass.  
Pillar of Light, Tracy, pub. Clode.

Kansas City Public Library, Kansas City, Mo.  
Wilson, Alexander and Charles Lucian Bonaparte, American Ornithology or the natural history of the birds of the United States, by Alexander Wilson and Charles Lucian Bonaparte, ed. by Robert Jameson, Esq., F.R.S.E., & L., F.L.S., M.W.S., Regius Professor of Natural History in the University of Edinburgh, etc., in 4 volumes, Edinburgh, printed for Constable & Co., Edinburgh; and Hurst, Chance & Co., London, 1831; 18mo, v. 4 only.

Kendrick-Bellamy Co., 16th St. at Stout, Denver, Colo.

Gibson's Manual of Telephone Trouble.

P. J. Kenedy & Sons, 44 Barclay St., New York.  
Hefe, Life of Cardinal Ximenez.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O.  
Boutet de Monvel, Joan of Arc, Cent. ed.

Charles E. Lauriat Co., 385 Washington St., Boston.  
Salad for the Social, G. W. Carleton ed.  
Salad for the Solitary, G. W. Carleton ed.  
Calderon, Eversley ed.  
Swedenborg, Hermetic Philosopher.  
Doughty's Travels in Arabia Deserts, Limited ed.  
The Rosary, etc., poems, R. C. Rogers.  
Kismet, by Fletcher, Roberts Bros., no-name series.  
Travels in America, by an Officer in the Army, Anbury.  
Dickens, Square 8vo, green cloth, Harper ed., set or odd vols.  
Fable of the Bees, De Mandeville.  
Political Justice, Wm. Goodwin.  
Shelley's Prose, Buxton Forman ed.  
Birds of Essex Co., Townsend, pub. Clarke.

Lemcke & Buechner, 30 West 27th St., New York.  
Mills, The American Pharos, or Lighthouse Guide, Washington, 1812.  
Jamison, Life of Bertrand du Guesclin, 2 vols., 1864.

Library of Congress, Order Division, Washington, D. C.

Zlupas, J., Lietuvystes praestes declariis, Baltimore, 1897.

Longmans, Green & Co., Fourth Ave. and 30th St., New York.

Longmans' New School Atlas.

Loring, Short & Harmon, 474 Congress St., Portland, Maine.

Causes and Consequences of the War, Guyot, Bren-tano's.  
Life of Abraham Lincoln, Whitlock, Small, Maynard.  
Impressions of a Careless Traveller, Abbott.  
Out of Milberry St., Riis, Macmillan.  
Hero Tales of the Far North, Macmillan.  
The Battle with the Slums, Macmillan.  
Short History of Australia, Scott, Oxford.  
North American Review, July, 1860; Jan., July, Oct., 1862; Jan., Apr., 1863; July, 1865; Oct., 1866; Jan., Apr., July, Oct., 1867; July, 1869; Jan., July, Oct., 1870; July, Oct., 1875; Jan., Apr., July, 1876; July, Oct., 1877.

W. H. Lowdermilk & Co., 1418 F St., Washington, D. C.

Thurston, Materials of Construction.  
Cutting, Historical Vindications, the Province and Uses of Baptist History.  
Menpes, The World's Children.  
Tarbell, History of Standard Oil Company, 2 vols.

The Lutheran Publication Society, 150 Nassau St., New York.

Buxton, H. J., Wilman, By Word and Deed, vol. 2 only.  
Slosson, Annie Trumbell, Aunt Liefy.  
Tunisale, Edith, Manors of Colonial Virginia.  
Severance, Frank, Studies of the Niagara Frontier.

Luzac & Co., 46 Great Russell St., London, W. Cr., England.

Perry, Greek and Roman Sculpture, 1882.  
Delitzek, Assyrische Grammatik, trans. Kennedy, 1889.  
Muss-Arnott, Concise Dicty. Assyrian Lang.  
Noer, Emperor, Akbar, cplte., also vol. 2.  
Chaine, Ethiopic Gram.

Macauley Bros., 78 Library Ave., Detroit, Mich.

Men Around the Kaiser.  
Treasury of Song for the Home Circle.  
Vivian Grey, Disraeli.  
Lothair, Disraeli.  
Alice Lorraine, Blackmore.  
Antommarchy Francisco, Last Days of Napoleon; memoirs of the last two years of Napoleon, exile, forming a sequel to the Journals of Dr. O'Mearns and Count Las Cases, 2 vols. in 1, London, 1826.  
Las Cases, E. A. D., Memorials of Sainte Helene; journal of private life and conversations of the Emperor Napoleon at St. Helena; 4 vols. in 2, N. Y., 1823, pub. E. Bliss and White, pub. Henry Colburn, 1826.

Malcolm, MacLeod.  
Studies in Human Form, Dr. Shufeldt.  
Harvard Classics, The Five-Foot Bookshelf.  
Ridpath's History of the World, new ed. only.

A. C. McClurg & Co., 218 So. Wabash Ave., Chicago.

Conant, Foot Prints of Vanished Races.  
Twain, Tom Sawyer, first edition.  
Grimm, Fairy Tales, old illustrated Routledge edition.

James Macdonald, 216 West 18th St., New York.

Gray's Anatomy.  
One set Zola.

J. B. McGee, 178 West 81st St., New York.

Brooke, Collected Poems, N. Y., 1915.  
Amer. Book Prices Current, 1911.  
Draper-King's Mountain and Its Heroes.  
Beer, British Colonial Policy.

R. H. Macy & Co., New York.

Whaley, English Record of the Whaley Family in America.

Madison Book Store, 61 East 59th St., New York.

Washington Centennial.  
Williamson on Miniatures.  
British and Foreign Miniatures.  
Any books on Miniatures except Wharton's.

Martin & Allardyc, Asbury Park, N. J. [Cash.]

Wells Genealogy.  
Greer Genealogy.  
Burke's Landed Gentry, Ireland.



## BOOKS WANTED—Continued

## Martin &amp; Allardye—Continued.

Landed Gentry, 1914 ed.  
Burke's Peerage, any ed.  
Collections of brief pedigrees of families.

Medical Standard Book Co., 301 N. Charles St.,  
Baltimore, Md.

Set Migne's Patrologiae Cursus Completus.

Meyer's Book Store, 307 S. Dearborn St., Chicago.

Joel Chandler Harris, first editions.  
Nights with Uncle Remus.  
Daddy Jake the Runaway.  
Stories of Georgia.  
Stories of Home Folks.  
Georgia from the Invasion of De Soto to Recent Times.  
Mr. Rabbie at Home.  
Little Mr. Thimblefinger.

W. H. Miner Co., Inc., 3518 Franklin Ave., St. Louis  
Anderson, The Lost Word Restored.  
Watson, The Story of France.  
Shaftsbury, Characteristics.  
Masonic Bookplates, London, 1904.  
Herrick, History of the North Indiana Conference,  
Indianapolis, 1917.

H. A. Moos, 331 W. Commerce St., San Antonio, Tex.  
James D. Schuyler on Reservoirs and Drains for  
Irrigation and Water Works, second edition, 1909.  
Children of the Mist, Haggard.  
Love Letters of a Liar, Mrs. Wm. Allen.

Morris Book Shop, 24 N. Wabash Ave., Chicago.

John Inglesant, English edition.  
Lucian, Tooke, or Franklin, trans.  
Lives of the Signers, Dwight.  
Influence of the Zodiac, Kirk.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N.J.  
Connelley, The Founding of Harman's Station.  
Fitzhugh, Sociology for the South.  
Weems, Drunkard's Looking Glass, 1812.

W. W. Nisbet, 12 So. Broadway, St. Louis, Mo.  
Champlin & Perkins, Painters and Paintings, 4 vols.  
Gayatra.  
Fripp, Anatomy for Art Students.

Norman Remington Co., Charles St., Baltimore, Md.

Poets and Verse Writers of Maryland.  
Browne, Joys of the Road.  
Gissing, New Grub Street.  
Smith, First Forty Years of Washington Society.  
Reynolds, Daughter Pays.  
Reynolds, Cost of Promise.  
Reynolds, Doubtful Character.  
Reynolds, Make Shift Marriage.  
Reynolds, Out of the Night.  
Reynolds, Girl from Nowhere.

Old Corner Book Store, Inc., 27 Bromfield St., Boston.

Young's Story of American Cotton Industry.

Pearlman's Book Shop, 931 G St., N. W., Washington,  
D. C.

Querida, Pablo de Seque, illus. by Vierge.  
Donnelly, Ragnarok.

Perine Book Co., 1413 University Ave., S. E.,  
Minneapolis, Minn.

Lewandowsky, Handbuch der Neurologie, 5 vols.  
Set of Voltaire, complete, or Voltaire Théâtre, French  
Text.

Philadelphia Book Co., 17 S. Ninth St., Philadelphia.

Cassell's Carpentry and Joinery.

Pierce & Zahn Book Co., 1531 Arapahoe St., Denver,  
Colo.

Numerical Vibrations, Luo Clement, Roger Bros.

L. Pingpank, 122 Virginia Ave., Indianapolis, Ind.

Pulpit Commentary, 51 vols.  
Langenscheidt's, German-Spanish Dictionary, or any  
other.

Ency. Britannica, 9th edition, Peele reprint, vols. 6,  
8, 16, 20, 25.

Freud, Psychology.

Cook, Art and Artists of Our Time, vol. 1.

Pownor's Book Store, 33 N. Clark St., Chicago.

Corporal Si Klegg.  
Howell's Modern Instance, first ed.  
Clark, Trip to Pikes Peak.  
Ried's Tramp.

Pownor's Book Shop, 406 W. Superior Ave., Cleve-  
land, Ohio.

Besant, Pedigree of Man.  
Donnelly, Ignatius, Anything.

Presbyterian Board of Publication, 125 N. Wabash  
Ave., Chicago.

Edwards on First Corinthians.

Presbyterian Board of Publication, Witherspoon  
Bldg., Philadelphia.

Great Musicians, Oldmeadow, Jacobs.  
Wild Life and the Camera, Dugmore, Lippincott.  
Longstretch, Reading the Weather.  
Memories Discreet and Indiscreet, Dutton.

Preston & Rounds Co., 98 Westminster St.,  
Providence, R. I.

Longfellow, Song of Hiawatha, Horn Illusts.

O. S. Proctor, Kenilworth, Illinois.

Any work on Broad-sides.  
Any work on N. E. Primers.  
Any work on Almanacs.  
B. P. Current for 1914.  
English Book Auction Records.

The Public Library, Detroit, Mich.

Miles, C. A., Christmas in Ritual and Tradition, 1912.  
Dawson, W., Christmas, Its Origin and Associations,  
1902.

Public Library of the District of Columbia, Wash-  
ington, D. C.

Dugan, C. A., King's Jester.  
Kilmer, Joyce, Circus and other essays.  
Lubarsky, Manual of Examinations in Mathematics.  
Raemaeker's Cartoons, Doubleday, 1916.  
Sharpless, Two Centuries of Pennsylvania History.

Putnams, 2 West 45th St., New York.

Baby's Hymnal.  
Hosford, Woodrow Wilson.  
Reed, Pickaback Songs.  
Dix, J. A. A. Winter in Madeira and a Summer in  
Spain and Florence, N. Y., 1851.  
Fuld, Police Administration.  
Ade, Geo., Artie.  
Bess of Hardwick.  
Life of Countess of Shrewsbury.  
Jourdain, Old Lace.  
Barbour, Historical Collections of Connecticut.  
Burnet, Gara Wolf.  
Jerone, Diary of Pilgrimage.  
Hallock, Holyoke Pedigree.

Rare Book Shop, 813 17th St., N. W., Wash., D. C.

Dixon-Pollock or Meares' Voyages Around the World.  
Vancouver's Voyages.  
Arago, Voyage of the Uranie.  
Campbell or Trumbull's Voyages.  
Any books or prints on Hawaii.  
Portraits of Captain Cook, or colored print of Death  
of Captain Cook.  
Colored Sporting Prints.  
Machen, House of Souls.  
Lavatsky, Isis Unveiled, 2 vols., Bouton's edition.  
Harvard Classics.

Peter Reilly, 133 N. Thirteenth St., Philadelphia.

Journal of American Medical Assn., 1916, 1917 issues  
to July.

Hubbard, Who Lifted the Lid of Hell.  
Powell, Pocket Medical Formulary, Saunders.

Paul R. Reynolds, 70 Fifth Ave., New York.

Hearst's Magazine for April, 1917.

George H. Rigby, 1208 Locust St., Philadelphia.

Gerning, Rhine.  
Savvan, Seine.  
Forrest, Ganges.  
Naval Achievements of Great Britain.  
Penny Clopaedia.  
Mechanical Cyclopaedias, very old ones.  
Good Colored Plate Books.

## BOOKS WANTED—Continued.

- Riverbank Laboratories, Geneva, Kane Co., Ill.  
Works on ciphers, cryptograph, cryptology, steganology, steganography, polygraphy, cryptomenyitics, scotography, and synthemology, also deciphering, published at any time prior to 1825. Please send careful description, date and price.
- E. R. Robinson, 410 River St., Troy, N. Y.  
Mohammedan World of To-day, pub. Revell.  
Great Religions of the World, pub. Harper.  
Thompson, P. H. H., Navigation.  
Donnelly, Caesar's Column.  
Wick, H., Earth's Greatest Riddle.  
Collier's Weekly, week of Mar. 27, 1909.  
Sat. Eve. Post, week of Mar. 27, 1909.  
Blunt, Ellen Key, Book on her travels in Europe, 1860-1870.  
Nordhoff, Communistic Societies, 1875.  
Hinds, American Communities.  
Shaw, Icaria, 1884.  
Jones, P. F., Shamrock Land, 1908.  
Short, J. H., Chosen Days in Scotland.  
Ramsay, D., Reminiscences of Scottish Life and Character, with colored illu. s.  
Johnson, C., Land of Heather, 1903.
- H. Taylor Rogers, 39 Patton Ave., Asheville, N. C.  
Motor Tours in Yorkshire, Mrs. Stowell, pub. by G. H. Doran Co.
- The Rosenbach Co., 1320 Walnut St., Philadelphia.  
Kate Greenaway Almanacks, 1878, 1888, 1889, 1890, 1892.  
Defoe Works, Talboys edition.
- J. Rosenbaum, 15 Bible House, New York.  
The Story Teller's Holiday, George Moore.  
Gibbon's Rome, vol. 3 of Murray's British Classics.
- St. Paul Book & Stationery Co., 55 E. Sixth St., St. Paul, Minn.  
Existence After Death, J. B. Hunt.
- Schulte's Book Store, 80 Fourth Ave., New York.  
Schenk Genealogies.  
New Science of Healing, Kuhne.  
Foote's Sketches of Virginia, Second Series.
- E. Schwartz, Fox St. P. O. Station, New York.  
Encyclopedia Britannica, Handy Volume.  
Kelly's Directory of the World.
- Schwartz, Kirwin & Fauss, 42 Barclay St., New York.  
Introduction to Sacred Scripture, Dickson.
- Charles Scribner's Sons, Fifth Ave. at 48th St., New York.  
Mott, White Darkness.  
Bougaud, Divinity of Christ.  
Harvey, Irish Life and Humor.  
Richardson, Pointed Roofs.  
Colville, Life and Power from Within.  
Allen, Light on Life's Difficulties.  
Dole, Ethics of Progress.  
Valcourt, Practical Hypnotism.  
Lewis, Dominoes and Draughts.  
Ingalese, From Incarnation to Reincarnation.  
Ingalese, Cosmogony and Evolution.  
Inge, Church Mysticism.  
Henty, Thru Russian Snows.  
Henty, Roving Commission.  
Fichte's Works, 2 vols.  
Bolderwood, Robbery Under Arms.  
Lewis, Black Lion Inn.
- Seattle Public Library, Seattle, Washington.  
Bismarck, Bismarck the Man and the Statesman, tr. by A. G. Butler.  
Mavor, Economic History of Russia.  
May, Constitutional History of England.
- Charles Sessler, 1314 Walnut St., Philadelphia.  
The Melancholy of Stephen Allard.  
Newkirk, Stealthy Steve the Six-eyed Sleuth.
- The Sherwood Co., 40 John St., New York.  
Brady's War Pictures.  
Chimmey Fadden.  
Historian's History of the World.  
London, Children of Abyss.  
Lewi, Textbook on Chiropody.

- A. G. Seiler, 1224 Amsterdam Ave., New York.  
Galton, Hereditary Genius, Macmillan.  
Heck, Mental Discipline, John Lane.
- Sibley, Lindsay & Curr Co., Rochester, N. Y.  
Breeding and Mendelian Discovery, Darbishire.
- S. D. Siler, 930 Canal St., New Orleans, La.  
Isis Unveiled.  
Secret Doctrines, Blavatsky.  
The following by Mrs. C. A. Warfield:  
The Romance of the Great Seal.  
Lady Ernestine.  
Montfort Hall.  
Miriam's Memoir.  
War Songs of the South, edited by Bohemian, 1862.  
Our War Songs North and South, edited by C. S. Brainard, 1887.  
Literature of the South, edited by Caroline Mays Brevard, 1908.  
Southern Songs, edited by Thos. C. DeLeon, 1866.  
Southern War Songs, collected by W. L. Fagan, 1892.  
War Poets of the South, compiled by Chas. W. Hubner, 1896.  
Southern Fiction Prior to 1860, Jas. Gibson Johnson, 1909.  
The Southern Poems of the War, edited by Emily V. Mayson, 1867, a fifth edition in 1889.  
Rebel Rhymes and Rhapsodies, edited by Frank Moore, 1864.  
Songs and Ballads of the Southern People, edited by Frank Moore, 1886.  
Southland Writers, 2 vols., Ida Raymond (Mrs. Mary T. Tardy), 1870.  
The Living Female Writers of the South, edited by Ida Raymond (Mrs. Mary T. Tardy), 1872.  
The South in History and Literature, Mildred Lewis Rutherford, 1907.  
Legends of the South, edited by Somebody, 1869.  
Gumbo Herbes, Lafcadio Hearn.
- John Skinner's Book Store, 44 N. Pearl St., Albany, N. Y.  
Grapes of New York, Hedrick.  
Munsell's Collections on Albany, odd vols.  
Treatise on Internal Navigation, Ballston, 1817.  
History Catholic Church, Clarke, 1889.
- Clarence W. Smith, 44 East Ave., Rochester, N. Y.  
Raemaeker's Cartoons, vol. 1, \$5.00 edition.
- Smith & Lamar, 1308 Commerce St., Dallas, Texas.  
Comprehensive History of Texas, Dudley G. Wooten, pub. by W. G. Scarff, 2 vols.
- Smythe's, 12 So. Third St., Columbus, Ohio.  
The Entail or Lairds of Grippy.  
The Physician, Henry Arthur Jones.  
Rackham's Book of Pictures.  
Accounting in Theory and Practice, Lisle.  
Encyclopedia of Accounting, 8 vols.  
Case of Rebellious Susan, H. A. Jones.  
The Orphan, Mulford.  
Ancestry of Benj. Harrison, Phila., '93.  
Starving America, McCann.  
Survey of Eagles Nest, Cooke.  
The Jews, Samuel H. Kellogg.  
Common Sense Gardens, Sewell.  
Gilded Age, Twain, early illus. ed.  
Voice and Chance, Whitworth.  
Peg Woffington, Reade, Thomson illus.
- J. E. Spannuth, 521 Harrison St., Pottsville, Pa.  
American Photographer's Annual for 1917-1918.  
The Collector, pub. by W. B. Benjamin, vols. 9, 10, 16, 17, 22, bound or unbound.
- P. Stammer, 61 Fourth Ave., New York.  
Ripley's Races of Europe.  
Pyle, K., Poems of Childhood.  
DeMorgan, Budget of Paradoxes.  
Lute of Jade, Master Singers of Japan.
- State House Book Shop, 221 S. 5th St., Philadelphia.  
Ramfylde Moore Carew, King of Beggars.  
Parkman, Francis, Works, Limited ed., 20 vols., 1897.  
The Tatler, A Daily Paper of Literature, Art and the Stage, London, 1831, etc., vols. 1 to 4, inc., or vols. 1 and 4.
- G. E. Stechert & Co., 151 West 25th St., New York.  
Amer. Anthropologist, new series, vols. 14 to 19, any.  
Taxation in Amer. States and Cities, Crowell.



## BOOKS WANTED—Continued

## G. E. Stechert &amp; Co.—Continued.

Howe, Taxation and Taxes in U. S., Crowell.  
Makers of America, 16 vols., Dodd, Mead.  
Pollard, Lost Cause, Treat.  
Young, Navigation Nautical Astronomy.

W. K. Stewart Co., Indianapolis, Ind.  
Theophilus, Chesterfield Bangs.

Stewart & Kidd Co., Cincinnati, Ohio.  
Guthrie, Modern Poet Prophets.  
The Wedding Guest.  
Fulton, Book on the Pigeons.  
English, Boys' Book of Battle Lyrics.

Sunwise Turn, Inc., 2 East 31st St., New York.  
Godwin's Enquiry into Political Justice, first edition only, 1793.

Tessaro's, 14 Maiden Lane, New York.  
Grimm's Fairy Tales Made Gay, Putnam's.  
Index Liborum Prohibitorum, Pisanus Froxi, privately printed, London, 1879.

Theosophical Pub. Co., N. Y., 25 West 45th St., New York.  
Spirit of the Soil, Knox.

Thoms & Eron, Inc., 50 John St., New York.  
Sun Dial Book, Henslow, Longmans, Green.

University of Illinois Library, Urbana, Ill.  
Stevens, T. W., Pageant of Illinois, Chicago, 1911.

University of North Dakota Library, Grand Forks, N. D.

Wundt, Psychology of the Nations.

John Wanamaker, New York.  
Little Citizens of the World, Kelly.  
2 Sets Mysteries of Police Crime, 2 vols., Major Arthur Griffiths, pub. 1899, U. S., Putnam; London. Cobweb Cloak, Makay.

John Wanamaker, Philadelphia.  
Rambles About Parliament, C. W. Brewster.  
Treatise on Fire and Thief Proof Depositories and Locks and Keys, George Price, London, 1856.

Wm. J. Watson, Wayne, Pa. [Cash]  
Portraits of Noted Horses of America, vol. 1, Schreiber & Sons, Phila., 1876.  
Famous Race and Trotting Horse of America, H. W. Herbert, New York and London, 1857.

Raphael Weill & Co., Inc., Sutter St., San Francisco.  
De Hallill, Degenerate Germany.  
Mitford, The Gun Runner.  
Mother Goose Rhymes, \$2.50 ed.

Wellesley College Bookstore, Wellesley, Mass.  
Lewis, Genesis of Hamlet, Holt.  
Bedier, Romance of Tristan and Iseult, Eng. tr. by Florence Simmonds, Lippincott.  
Torrence, House of a Hundred Lights, Small, Maynard Co.  
Harrison, Life and Letters of Edgar Allan Poe, Crowell.  
Tredwell, Apollonius of Tyana, pub. 1886, Tredwell, N. Y.  
Gayda, Modern Austria, Dodd, Mead.  
Geo. Yule, Theory of Statistics, Griffin.

E. Weyhe, 708 Lexington Ave., New York.  
Innes, Homer Martin, Wyant, Winslow Homer, Copley, Benjamin West, Gilbert Stuart, anything.  
Hamerton Etching, first and third edition.  
Hutton, Malatesta.  
Strutt, Fra Filippo Lippi.  
Godkin, Monastery of St. Marco, 1901.  
Ricketts, Titian.  
Muentz, Tapestry, 1885.  
Hamilton Palace Collection Catalogue.  
Clark, Alexander Wyant.  
Le Prince, Usages de Russie.  
Kristeller, Kupferstich.  
Newnes Series Old Drawings by Michelangelo, da Vinci, Duerer, Holbein.  
Hobson, Chinese Porcelain, 2 vols.  
Catalogue of Haig's Etchings.

Whitlock's Book Store, Inc., 219-221 Elm St., New Haven, Ct.

German Dictionary in German.  
La Selle, Course in Letter Writing.

H. W. Wilson Co., 958 University Ave., New York.  
Americana, Feb., July, Aug., Dec., 1915.  
Architecture and Building, July 6, 27, Aug. 10; Sept. 14; Oct. 5, 12, 26, Nov. 23; Dec. 7, 28, 1895; July 11, Aug. 1, 8, 29, Dec. 26, 1896; June 26, July 31, Aug. 7, Dec. 18, 1897; Oct. 1901 (Architect's and Builder's Magazine).

C. Witter, 19 S. Broadway, St. Louis, Mo.  
Lasser-Cohn-Arbeitsmethoden fuer chemische Laboratorien.

Woodworth's Book Store, 1311 E. 57th St., Chicago.  
Set Caird's Fundamental Ideas of Christianity, 2 vols.

William H. Ziesenitz, 532 Warren St., Hudson, N. Y.  
Masterpiece of World Bar Literature, Gilder.  
Ancestry of Dungan Family.

Williams Bookstores Co., 323 Washington St., Boston.  
Alexander Hamilton Inst. Courses, 24 and 12 vol. ed.  
Book of Knowledge.  
Encyclopedia Britannica, latest ed.  
Encyclopedia Britannica handy vols.  
Werner Britannica, ¾ new.  
Machine Shop Practice, limp leather, 6 vols.

The Book Shop, P. O. Box H, Woods Hole, Mass.  
Biological Bulletin and Zoological Bulletin, vols. 1 and 2, or single numbers.  
No. 10 of Freeman's Cape Cod.

## BOOKS FOR SALE

The Book Shop, P. O. Box H, Woods Hole, Mass.  
Ethan Smith's View of the Hebrews, 2nd edition, \$3.  
Miriam Coffin, first ed., \$10.

Bosler Memorial Library, Carlisle, Pa.  
Warner, Beers & Co., History of Cumberland, Franklin and Adams Counties, Pa., 1886, \$4.  
De Ricci, Secrets of Nunneries Disclosed, 1834, \$1.  
Lewes, Story of Goethe's Life, fine copy, 75c.

M. C. B. Hart, 255 W. 112th St., New York.  
Wallace's Year Book, vols. 26 to 31, 6 vols., \$4.50.  
DeKay's Birds of N. Y., colored plates, \$3.  
Institutes of Hindoo Law, Calcutta, 1794, quarto, \$2.50.  
What Mazie Knew, Henry James, first ed., fine copy.

Paul Hunter, 401 1-2 Church St., Nashville, Tenn.  
Haywood's Natural and Aboriginal History of Tennessee, 1823.  
Haywood's The Christian Advocate, 1819.  
Roulstone's Laws of Tennessee, 1803.  
Brownlow's Helps to the Study of Presbyterianism, Knoxville, 1834.  
Complete list of Tennessee books mailed on request.

John A. Lavender, 268 River St., Troy, N. Y.  
Military Books, officers' manuals, etc., cheap.  
Lossing's Hist. of U. S., 8 vols., new, \$6.00.  
Foundation Library, 11 vols., new, \$8.00.  
Americanized Britannica, 12 vols., \$8.00.  
Great Men and Famous Women, 8 vols., \$8.50.  
Thirty Thousand Thoughts, 6 vols., \$3.75.  
Stevenson, Biog. ed., 24 vols., \$12.00.

B. H. Norton, P. O. Box 775, Syracuse, N. Y.  
Set Christian Science Journals, vols. 5 to 35.  
Christian Science Sentinels, vols. 1 to 12 inclusive, all bound and complete in A-1 condition.

J. E. Spannuth, 521 Harrison St., Pottsville, Pa.  
Bancroft's Hist. of U. S., 10 vols., 1857-1874, \$10.  
The Novelist's Magazine, pub. by Harrison & Co., Lond., 1780-1787, 23 vols., half mor., illus., \$25.

## BOOKS FOR SALE—Continued

State House Book Shop, 221 S. 5th St., Philadelphia.

Ethnology, Annual Reports of the U. S. Bureau, first to 28th inc., 33 vols., original cloth, colored plates, Washington, 1881-1912, net \$24.75.

Same, First to Tenth An. Rep. inc., orig. cloth, net \$8.50.

Supreme Court of the United States, A grouping of 58 bust portraits in ovals, each with facsimile autograph signature, etched by Chas. Montague, pub. by E. O. Wilson & Co., Philadelphia, 1899, size 26x21 inches plus margins, net \$1.00.

Henry W. Longfellow in his Library at Craigie House, Cambridge, drawn and engraved by S. Hollyer, line steel engraving, 24x18 plus full margins, net \$1.00.

Same, Signed artist proof, net \$2.00.

Wm. C. Bryant in His Study, drawn and engraved by Hollyer, 24x18 plus margins, net \$1.00.

University Book Store, Delaware, Ohio.

Copy First Discipline Methodist Episcopal Church, pub. 1780, Bishops Coke and Asbury presiding, \$50.

Copy Do. Year 1836, \$5.

Bound Set N. O. Conference Minutes, 1873-1910, \$15.

## HELP WANTED

SALESMAN—Good all around book salesman for work in large bookstore in the East. Salary and commission. "G. G.," care PUBLISHERS' WEEKLY.

## SITUATION WANTED

CORRESPONDENT, now Librarian, wants position in publishing house, either as correspondent or in advertising dept. Address, "M. B. H.," care PUBLISHERS' WEEKLY.

MANUFACTURING MAN, Copy Writer—Strong copy. Some publisher needs me. "E. O. W.," care PUBLISHERS' WEEKLY.

## REMAINDERS

## TO PUBLISHERS AND OTHERS

The Syndicate Trading Company buys entire remainders, large and small, of editions of salable books. Samples may be submitted at any time of the year. SYNDICATE TRADING COMPANY, Book Department, 2 Walker Street, New York. Telephone—Canal 1080

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. BIGELOW, BROWN & Co., Inc., 286 Fifth Ave., New York, N. Y.

## LANGUAGES

WORLD-ROMIC System, Masterkey to All Languages. 6 Text-books, \$1.44. French Chart, 37c.; Spanish, 37c. Dictionary of Aviation, \$1.50. French-English and English-French Dictionary of Aviation, 61c. Languages Pub. Co., 143 W. 47th St., N. Y.

## SPECIAL NOTICES

HAVING BEEN in the Hospital with a broken leg, I shall not be able to call on you with my Coin Guide (now illustrated), as I have in the past few years. Are you out of same? If so, please send for more. F. R. KIMBALL, Room 124, 18 Tremont St., Boston, Mass. Book ten cens. Circular Free.

WANTED—To get in touch with a printer's broker who contracts in author's behalf for book printing. Address, "B 1," care PUBLISHERS' WEEKLY.

## Can I, instead of returning from the army to my former business position find an opening in the publishing business?

I am a graduate of Yale College.

Before entering the army I was for ten years with a large manufacturing concern. My advancement was from salesman to branch manager and ultimately to New York sales manager.

But my greatest interest lies in books and writing in general from a critical standpoint.

Now that this break of going into the army has come into my life, I should like to make it an opportunity for entering the publishing business, where I feel my greatest usefulness as well as happiness lies.

Kindly address any communication to G. care the PUBLISHERS' WEEKLY, N. Y.



## READJUSTMENT

During the readjustment period from war activities our personnel and organization will be found of great assistance.

A broad minded body of men trained in handling unusual propositions.

### J. F. TAPLEY COMPANY

Book Manufacturers

531-533-535 WEST 37th STREET

NEW YORK CITY



Adr. Télégraph.  
SEDEF-PARIS

## You Got a Paris Office

S E D E F

13, rue de Tournon

(PARIS France)

Did you avail yourself of it?

**B**OOKS.—All out-of-print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. BAKER'S GREAT BOOKSHOP, 14-16 John Bright Street, Birmingham, England.

### Otto Sauer Method

French German Spanish Italian  
With Key \$1.25 Without Key \$1.00  
Generous Discounts to the trade

Wycil & Company, New York

(ESTABLISHED 1868)

### C. D. CAZENOVE & SON

Solicit Agency Business from American  
Publishers and Booksellers

Miscellaneous orders for Books and Periodicals  
handed economically and promptly. Shipping  
and forwarding attended to.

12-13 Henrietta St., Covent Garden, London, England  
CABLES: EIKON, LONDON

## F R E N C H

Conversation Course

By CESAR DUSSAULT

"A live language by a live method."

Not a military book. Price, \$1.00 net.

Liberal discount to the trade.

SCHOENHOF BOOK COMPANY

128 Tremont Street : Boston, Mass.

### D. S. BRASSIL BINDERY

Time, Quality and Cost are the  
essentials that the Printers and  
Publishers demand. GET A FIG-  
URE FROM US.

41-43-45-47 ELIZABETH ST.

Phone Franklin 280-281 NEW YORK CITY

Have your next advertising piece prepared

by

M. C. Godkin

*Writer of Advertising Literature*

182 Eighth Avenue

Brooklyn, N. Y.



A Really Big Popular Novel

# JAVA HEAD

By JOSEPH HERGESHEIMER

Author of "The Three Black Pennys" (Now 4th edition) etc.

JAVA HEAD is a novel of the American merchant marine at the beginning of the great clipper ship era. It is laid in Salem, when that city was still a port rich with the traffic of the East Indies; a story of choleric ship masters, charming girls, and an aristocratic Manchu woman in carmine and jades and crusted gold. There is a drama as secret and poisonous as opium, lovely old gardens with lilac trees and green lattices, and elm-shaded streets ending at the harbor with the brigs unloading ivory from Africa and the ships crowding on their topsails for Canton. It is a romantic novel—and yet true—rather than a study of drab manners; there is no purpose in it other than the pleasure to be found in the spectacle of life supported by high courage and made beautiful by women in peacock shawls.

**LEWIS HATCH, Esq.,**  
of Charles Scribner's Sons, says:

*"'Java Head' is a great story of a romantic time in our country's history. Mr. Hergesheimer's workmanship is a delight - all too rare in contemporary fiction. This new novel is a distinct advance on his other writings and will command a large audience of the readers of the best fiction."*

The jackets of JAVA HEAD represent a new idea: simple dignified printing on wonderfully vivid colored Japanese paper—five colors—red, orange, yellow and light and dark green. These with a fine two-color poster by F. R. Gruger will enable you to make a unique and very striking window display. The supply of these jackets and of the poster is however necessarily limited. But, if you order this week, we will positively take care of you. The early bird gets the worm: order now.

**PUBLICATION DATE JANUARY 4th**

**LIST PRICE \$1.50 net**

## THE SOLITARY HOUSE

By E. R. PUNSHON

Everyone who has read it is boosting this bang-up mystery story. The title is good, the bulk is extra (306 pages, 1¼ inches thick), and the colored jacket a stunner. \$1.50 net. Telegraph orders at our expense.

## A LITTLE BOY LOST

By W. H. HUDSON

Author of "Green Mansions," etc.

We have been literally swamped with orders for this beautiful imaginative tale. A new edition is in the bindery and should be ready as you read this. Remember that a W. H. Hudson book will sell steadily for years. Wire your order now at our expense.

**ALFRED A. KNOPF, 220 West 42nd Street, NEW YORK**